

# Annual Report 2019

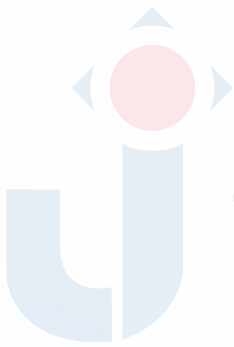


ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ  
**UNION INSURANCE CO. LTD.**



Hotline: 01312001211

# Credit Rating `AA3`



ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ  
UNION INSURANCE CO. LTD.





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## ২০ তম বার্ষিক সাধারণ সভার (ভার্চুয়াল মিটিং) বিজ্ঞপ্তি

আগামী ২৪ আগস্ট ২০২০ ইং রোজ সোমবার, বেলা ১২.০০ ঘটিকার সময়ে ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ এর ২০ তম বার্ষিক সাধারণ সভা (ভার্চুয়াল মিটিং) কোম্পানির প্রধান কার্যালয়, প্যারামাউন্ট হাইটস (১১তম তলা), ৬৫/২/১ বক্স কালভার্ট রোড, পুরানা পল্টন, ঢাকা - এ অনুষ্ঠিত হবে। উক্ত সভায় নিম্নোক্ত বিষয় সমূহের উপর আলোচনা হবে:-

### সভার আলোচ্য বিষয় সমূহ

১. গত ২৪.০৯.২০১৯ ইং তারিখে অনুষ্ঠিত ১৯তম বার্ষিক সাধারণ সভার কার্যবিবরণী নিশ্চিতকরণ।
২. ৩১ শে ডিসেম্বর ২০১৯ ইং সালে সমাপ্ত বছরে পরিচালকবৃন্দের প্রতিবেদন, কোম্পানির নিরীক্ষিত হিসাব, নিরীক্ষকের প্রতিবেদন গ্রহণ ও অনুমোদন।
৩. ২০১৯ ইং সালের লভ্যাংশ ঘোষণা।
৪. আর্টিক্যালস্ অব এসোসিয়েশন এর শর্ত অনুযায়ী পরিচালকবৃন্দের অবসর গ্রহণ ও পুনঃনির্বাচন।
৫. ২০২০ ইং সালের জন্য অডিটর নিয়োগ এবং পারিশ্রমিক নির্ধারণ।
৬. বিবিধ।

কোম্পানির সকল সম্মানিত শেয়ারহোল্ডারগণকে উক্ত সভায় (ভার্চুয়াল মিটিং) উপস্থিত হওয়ার জন্য সতর্কভাবে অনুরোধ করা যাচ্ছে। পরবর্তীতে সকল শেয়ারহোল্ডারদের মুঠোফোনে ভার্চুয়াল মিটিং সংক্রান্ত যাবতীয় বিষয়ে অবগত করা হবে।

পরিচালনা পর্ষদের নির্দেশক্রমে



শাফকাত মওলা

কোম্পানী সচিব (চলতি দায়িত্ব)

নোট : সম্মানিত শেয়ারহোল্ডারগণ তাঁদের পক্ষে প্রক্সির মাধ্যমে বার্ষিক সাধারণ সভায় যোগ দিতে এবং ভোটে অংশগ্রহণ করতে পারবেন। তবে সেক্ষেত্রে ২০/- টাকার রেভিনিউ স্ট্যাম্পসহ স্বাক্ষরিত প্রক্সি ফরম সভা শুরু হওয়ার ৪৮ ঘণ্টা পূর্বে অবশ্যই কোম্পানীর রেজিস্টার্ড অফিসে পৌছাতে হবে।

UIC/HO/BOARD/2020 - 2211

Date: 06.08.2020

**Notice of the 20<sup>th</sup> Annual General Meeting (Virtual Meeting)**

Notice is hereby given that the 20<sup>th</sup> Annual General Meeting (Virtual Meeting) of Union Insurance Co. Ltd., will be held on Monday, the 24<sup>th</sup> August 2020 at 12.00 Noon at **Company's Head Office**, Paramount Heights (10<sup>th</sup> Floor), 65/2/1 Box Culvert Road, Purana Paltan, Dhaka to transact the following agenda:-

**AGENDA**

1. To confirm the minutes of the 19<sup>th</sup> Annual General Meeting held on 24.09.2019.
2. To receive and adopt the Directors' and Auditor's Report and the Audited Accounts of the Company for the year ended December 31, 2019.
3. To declare and approve the dividend for the year - 2019.
4. To retire & re-elect the Directors as per Articles of Association.
5. To appoint the auditors for the year 2020 and to fix their remuneration.
6. Miscellaneous.

All Hon'ble Shareholders of the Company are requested to attend the (Virtual Meeting) Annual General meeting. Regarding the Virtual Meeting we will inform all the information to the Shareholders through their cell phone.

By order of the Board of Directors



**Shafqul Moula**  
Company Secretary (C.C)

**Note:**

A Shareholder eligible to attend the Annual General Meeting may appoint a proxy to attend and vote on his / her behalf. But it is mentioned here that the Proxy Form duly filled in & signed with revenue stamp of Tk. 20/- (Taka Twenty) only & must be submitted at the Registered Office of the Company not later than 48 hours before the meeting.

# Mission



Our Mission is to be the best performing insurance company in the country providing high quality product and services backed by the latest technology and a team of highly motivated personnel.

# Vission

To be a market leader in providing integrated total quality and the highest standard of insurance services in all areas of our work, in order to uphold our status as one of the best service providers in the insurance industry ]of



# Objectives



- To meet customers' demand with the utmost care.
- To provide insurance protection to eligible property holders.
- To ensure maximum protection of shareholders' investment.
- To provide a secured employment environment.
- To develop a corporate culture and promote good corporate governance.
- To maintain transparency in disclosures.

# Speed

We undertake our quest with the enthusiasm of entrepreneurs and excited by the constant search for innovation. We value performance achieved with integrity. We will attain success as a world class leader with each and every one of our people contributing with passion and an unmatched sense of integrity.





# Strategy



Our strategy is to build long-term partnerships with the customers/clients. With their support, we aim to maximize the potential of our business-through a combination of enhanced quality of service, creative marketing, competitive pricing and cost efficiency.

# Core Values

- Integrity
- Performance
- Service
- Safety
- Responsibility
- Efficiency
- Transparency



# Product & Services

## Fire Insurance

- Fire & Allied Peril Insurance
- Fire Package Insurance
- Property All Risks Including Machinery Break-Down & Business Interruption
- Power Plant Operational Package Insurance

## Marine Insurance

- Marine Cargo Insurance
- Marine Hull Insurance
- Ship Builder's Liability Insurance
- Goods in Transit Insurance
- Freight Insurance

## Motor Insurance

- Private Vehicle Insurance
- Commercial Vehicle Insurance
- Motor Cycle Insurance

## Engineering Insurance

- Contractors' All Risks Insurance
- Erection All Risks Insurance
- Boiler & Pressure Vessel Insurance
- Machinery Breakdown Insurance
- Deterioration of Stock Insurance
- Contractors' Plant and Machinery Insurance
- Electricla Equipment Insurance
- Industrial all Risk Insurance

## Miscellaneous Insurance

- Burglary & House Breaking Insurance
- Cash-in-Transit Insurance
- Cash-in-Safe Insurance
- Cash-on-Counter Insurance
- ATM Booth Insurance
- Bank Lockers Insurance
- Credit Card Fraud & Forgery Insurance
- Fidelity Guarantee Insurance
- Banker's Blanket Insurance
- Oversees Mediclaim Insurance
- Group Hospitalization Insurance
- Workmen's Compensation Insurance
- Personal Accident Insurance
- People's Personal Accident Insurance
- Public Liability Insurance
- Product Liability Insurance
- Professional Indemnity Insurance
- Niramoy Micro Health Insurance
- Householders' Comprehensive Insurance

## Corporate Information

1. Name of Company : Union Insurance Co. Ltd.
2. Nature of Business : All types of Non-Life Insurance Business (Fire, Marine, Motor & Miscellaneous etc.)
3. Year of Establishment
  - a) Date of Incorporation : 24th August 2000.
  - b) Incorporation Certificate No : C-41114(473)/2000
4. Certificate for Commencement Of Business Date : 24th August 2000.
5. Registration with Insurance Development & Regulatory Authority (IDRA) : 27th August 2000.
6. Registered and Permanent Head office Address : Paramount Heights (9th & 10th Floor)  
65/2/1 Box Culvert Road  
Purana Paltan, Dhaka 1000  
Bangladesh  
Phone: +88-02-9556537, 9559219  
Fax: +88-02-9561062  
E-mail: info@unioninsurancebd.com  
Web: www.unioninsurancebd.com
7. Chairman : Mr. Mozaffar Hossain Paltu
8. Chief Executive Officer (CEO) : Talukder Md. Zakaria Hossain
9. Company Secretary (C.C) : Mr. Shafquat Moula
10. Number of Branch Offices : 43 (Forty Three) Branches all over Bangladesh
11. Number of Board Members : 17
12. Number of Employees : 500 (Approximate)
13. Auditors : M/S FAMES & R  
Chartered Accountants  
Level 13, UTC Building,  
8, Panthopoth, Dhaka 1215



## Board of Directors 2020

<b>Sl. No.</b>	<b>Name of the Directors</b>	<b>Designation</b>
1	Mr. Mozaffar Hossain Paltu	Chairman
2	Mr. Mohammed Hasmot All	Vice - Chairman
3	Mr. Md. Azizur Rahman	Chairman, Executive Committee
4	Prof. M.M. Kamaluddin Chowdhury	Director
5	Mr. Md. Belayet Hossain	Director
6	Mr. Md. Shahjahan	Director
7	Alhaj Nur Uddin Ahmed	Director
8	Mr. Murshed Murad Ibrahim	Director
9	Barrister Mashfiqur Rahman	Director
10	Mrs. Shoma Alam Rahman	Director
11	Mrs. Bibi Wazeda	Director
12	Mr. Jahangir Alam	Director
13	Ms. Nasrin Sultana	Director
14	Mr. Junayad Khan Asfar	Director
15	Mr. Sayed Alamgir Farrouk Chowdhury	Independent Director
16	Mr. M.U.A. Quader	Independent Director
17	Mr. Mohammad Faiz	Chairman, Audit Committee & Independent Director
18	Talukder Md. Zakaria Hossain	Chief Executive Officer



## Chairman's Profile

**MOZAFFAR HOSSAIN PALTU**  
Hon'ble Chairman

**Mr. Mozaffar Hossain Paltu**, son of late Md. Monower Hossain was born in a respectable Muslim family in Comilla. He completed his study from the University of Dhaka. He is a well-known political figure in Bangladesh as well as in the abroad.

### Activities of Mr. Mozaffar Hossain Paltu are under follows:-

Member Advisory Council	Bangladesh Awami League
President	National Anti Tuberculosis Association of Bangladesh (NATAB)
Member of Executive Committee	Bangladesh Insurance Association
President	Bangladesh Peace Council
Vice President	World Peace Council (WPC)
Advisor	Bangladesh Cricket Board
Advisor	Bangladesh Bharat Moitry Samity
Chairman	Board of Editors', Dainik Provat
Vice President	Dhaka District Sports Association
President	Shantinagar Club
Founder Chairman	Union Insurance Co. Ltd.
Former Joint General Secretary	Bangladesh Awami League
Former Publicity Secretary	Bangladesh Awami League
Former President	Dhaka City Awami League
Former General Secretary	Dhaka City Awami League
Founder General Secretary	Bangladesh Cricket Control Board
Former Director	Janata Bank
Member	Bangladesh Press Council
Former General Secretary	Dhaka District Sports Association
Former Chairman	Dhaka City Red Crescent Society
Former Member-Managing Board	Bangladesh Red Crescent Society
Former Chairman	Goodman Pharmaceuticals
Former Chairman	International Union against Tuberculosis, Eastern Region

He is also associated with many business and Socio-Cultural organization. He is widely traveled and different Countries of Europe, USA, Asia, Africa and Australia.



## CEO's Profile

**Talukder Md. Zakaria Hossain**  
**Hon'ble Chief Executive Officer**

**Talukder Md. Zakaria Hossain**, son of Late Dr. Md. Zainul Abedin & Mirza Helena Abedin was born in a respectable Muslim family in 31st December 1963 at Pabna in Bangladesh. He completed his B.Sc. Hons (Statistics), M.Sc. (Statistics) from Rajshahi University. He started his insurance career in the year 1989 with Federal Insurance Company Limited. He was the Assistant Vice President (F&A) of Northern General Insurance Co. Ltd, Assistant General Manager (F&A) & Company Secretary of Provati Insurance Co. Ltd, General Manager (F&A) & Company Secretary of Sonar Bangla Insurance Ltd, Deputy Managing Director (F&A) & Company Secretary of Union Insurance Co. Ltd and lastly Managing Director & CEO of Meghna Insurance Co. Ltd.

He is over 32 years experience in the General Insurance Sector. At present, he is the Managing Director & Chief Executive Officer (CEO) of Union Insurance Co. Ltd. since January 2016. He is a well-known figure in Insurance Sector. He has attended various insurance summit & conferences in home and abroad. He is a renowned social worker and associated with different social organization. Talukder Md. Zakaria Hossain widely traveled in Europe, America, Australia and Asia.

# Management of the Company

<b>Talukder Md. Zakaria Hossain</b>	Managing Director & Chief Executive Officer
<b>Mr. Shafquat Moula</b>	Company Secretary (C.C)
<b>Mr. Md. Abdur Rahim</b>	Executive Vice President & In-Charge Underwriting & Branch Control Department
<b>Mr. Mohd. Azad Hossain</b>	Executive Vice President & In-Charge Claims & Re-Insurance Department
<b>Mr. Md. Anisul Islam Khan</b>	Executive Vice President & In-Charge Audit & Chief Finance Officer
<b>Mr. Ashraful Haque</b>	Executive Vice President Administration Department
<b>Ms. Bilkis Khanam</b>	Vice President Underwriting Department
<b>Mr. Mahfuz Uddin Ahmed</b>	Vice President & In-Charge IT Department
<b>Mr. Amir Hossain Talukder</b>	Vice President Underwriting Department

## Senior Executives of Branches

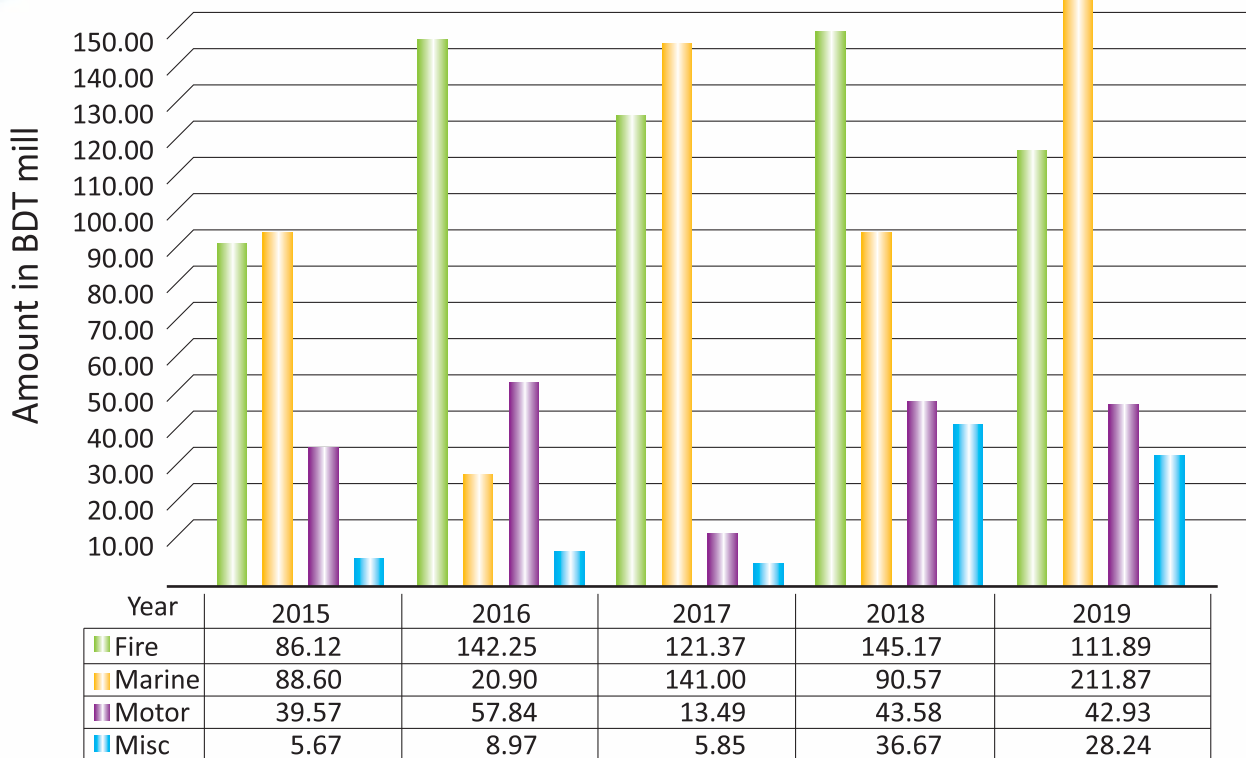
1	Mr. Md. Monir Uddin	Addl. MD & Branch In-charge, Agrabad Branch, Chattagram.
2	Mr. A.K.M. Nazrul Islam	Addl. MD & Branch In-charge, Fakirapool Branch, Dhaka.
3	Mr. Md. Mizanur Rahman	Addl. MD & Branch In-charge, VIP Road Branch, Dhaka.
4	Mr. Md. Haider Ali	Addl. MD & Branch In-charge Local Office, Dhaka.
5	Mr. Md. Nasir Uddin	Addl. MD & Branch In-charge Laldighi Branch, Chattagram.
6	Mr. MA Wadud Bari	Addl. MD & Branch In-charge Dilkusha Branch, Dhaka.
7	Mr. Khondoker Mohammad Mainuddin	Addl. MD & Branch In-charge Principal Office, Dhaka.
8	Mr. Md. Mesbahuddin Shofi	DMD & Branch In-charge Motijheel Branch, Dhaka.
9	Mr. Bahauddin Ahmed	DMD & Branch In-charge Ramna Branch, Dhaka.
10	Mr. Mohammad Ismail	DMD & Branch In-charge Dewanhat Branch, Chattagram.
11	Mr. A.K.M. Mofiz Ullah	DMD & Branch In-charge Bijoy Nagar Branch, Dhaka.
12	Mr. Md. Anwar Hossain	DMD & Branch In-charge Elephant Road Branch, Dhaka.
13	Mr. Moshir Rahman	DMD & Branch In-charge Arambagh Branch, Dhaka.
14	Mr. Sujan Kanti Howlader	DMD & Branch In-charge Mohakhali Branch, Dhaka.
15	Mr. Bipul Krishna Roy	Asst. MD & Branch In-charge Kawranbazar Branch, Dhaka.
16	Mr. Khaza Hossain	Asst. MD & Branch In-charge Mouchak Branch, Dhaka.
17	Mr. Abul Kalam	Asst. MD & Branch In-charge Malibag Branch, Dhaka.
18	Mr. Mostafizur Rahman	Asst. MD & Branch In-charge Paltan Branch, Dhaka.
19	Mr. Sk. Farid	Asst. MD & Branch In-charge Rajuk Avenue Branch, Dhaka.

## Financial Highlights at a Glance

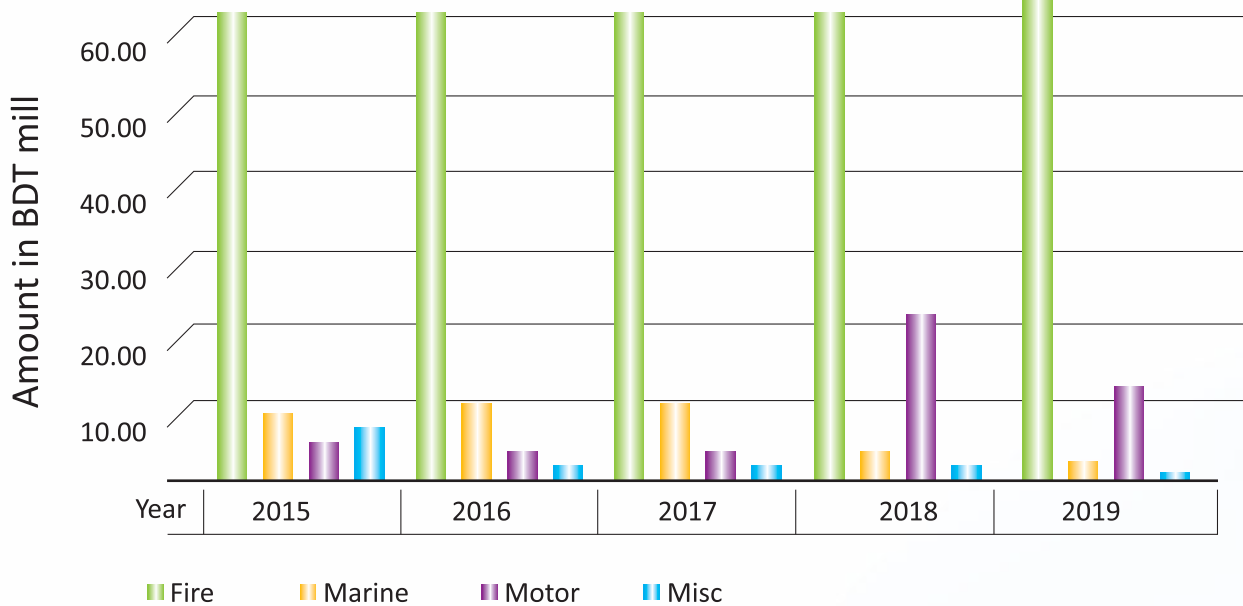
Particulars	Year					
	2019	2018	2017	2016	2015	2014
Paid Up Capital	2525.33	1924.06	1924.06	1749.15	900.00	720.20
Total Premium Income	4455.92	3978.61	3242.68	3137.82	3093.84	3148.06
Re-Insurance Ceded	435.95	817.82	425.44	837.87	892.86	979.14
Net Premium Income	4019.96	3160.79	2817.24	2299.95	2200.98	2168.92
Commission on Re-Insurance Ceded	155.73	104.66	208.77	203.49	201.73	229.04
Net Claim	855.75	787.57	672.85	741.99	235.85	(4.32)
Management Expenses (Revenue Account)	1080.27	1104.93	492.03	547.59	1193.38	1433.34
Reserve for Unexpired Risk	1650.42	1264.86	1126.92	920.53	898.64	943.07
Commission Allowed on Direct Business	590.56	496.51	429.89	401.73	402.22	416.53
Underwriting profit/Loss	1237.73	742.69	1224.84	780.24	776.72	285.65
Investment and Other Income	105.90	93.15	44.15	63.08	61.25	88.31
Management Expenses (Profit/Loss Account)	422.37	392.00	384.29	269.82	316.07	241.22
Net Profit Before Tax	921.26	443.85	842.57	546.18	521.91	132.74
FDR with Statutory Deposit	1160.96	1120.38	1083.98	951.78	873.78	764.90
Total Reserve	2294.39	2423.41	3196.17	2756.37	1607.12	1304.68
Total assets	8755.29	7487.60	6948.63	6327.66	4677.45	3883.66

# Events & Highlights

## Sector wise Net Premium



## Sector wise Net Claim







## WASO Credit Rating Company (BD) Ltd.

17 September 2019

**Managing Director**

Union Insurance Company Limited  
Paramount Heights (9<sup>th</sup> & 10<sup>th</sup> Floor),  
65/2/1, Box Culvert Road, Purana Paltan,  
Dhaka -1000.

**Subject: Submission of Credit Rating Report of Union Insurance Company Limited (Surveillance).**

Dear Sir,

Reference to the deed of agreement signed 02 June 2017, we are submitting herewith the Credit Rating Report of Union Insurance Company Limited. The Rating Committee has awarded following ratings:

<b>Date of Rating Declaration</b>	: 17 September 2019
<b>Date of Rating Expiration</b>	: 30 September 2020
<b>CPA Rating</b>	
Long Term	: AA3
Short term	: ST-2
<b>Outlook</b>	: Stable

We also appreciate your officials who contributed a lot in providing information and necessary documents to complete the assignment in due course.

Thanking You,



Abdul Wadud, FIEB, MBA  
Managing Director



## Directors' Report to the Shareholders for the year 31<sup>st</sup> December 2019

**Bismillahir Rahmanir Rahim,**

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to welcome you all to the 20<sup>th</sup> Annual General Meeting of Union Insurance Co. Ltd. The Directors Report along with the Audited Accounts and Auditors Report for the year ended 31<sup>st</sup> December 2019 is placed before you for approval.

### **BACKGROUND.**

Union Insurance Co. Ltd. was incorporated as Public Limited Company on 24<sup>th</sup> August 2000 and started underwriting for Fire, Marine, Motor and Miscellaneous Insurance Business.

### **BUSINESS ENVIRONMENT**

Dear Shareholders

You will agree that our economy is going through a tough time. Against all the situation like high inflation rate, liquidity crises in the money market, increasing adverse capital situation, Union Insurance Co. Ltd. has successfully completed another one year, I am thankful to the Almighty Allah for the business success of the Company in 2019.

Union Insurance Co. Ltd. has been steadily making progress in almost every sphere of it's business in spite of intensified competition in insurance sector and the economic challenges within 2 decades. I strongly believe that it will manage the circumstances prudentially and keep the pace of growth in upcoming years.

You are all known that, the present Government is given more emphasis to reform the Insurance Industry. So that, all related Regulators including Insurance Development & Regulatory Authority (IDRA) & Bangladesh Bank taking various steps. We all are committed to follow with this initiative. Initially we may be face some problems to carry out the steps, but at a glance the Insurance Industry will be benefited undoubtedly by this initiative & the Industry may apply a dignified role in the National economy.

### **OPERATING RESULT**

In spite of many unfavorable situations prevailing in the market your company as per its tradition, managed a good result as may be observed from the following figures, outgo and finally the profit :-

Figure in lac

Particulars		Year	
		2019	2018
1	Total Premium Income	4455.92	3978.61
2	Re-Insurance Ceded	435.95	817.82
3	Net Premium Income	4019.96	3160.79
4	Commission on Re-Insurance Ceded	155.73	104.66
5	Net Claim	855.75	787.57
6	Management Expenses (Revenue Account)	1080.27	1104.93
7	Reserve for unexpired Risk	1650.42	1264.86
8	Commission allowed on Business	590.56	496.51
9	Underwriting Profit	1237.73	742.69
10	Investment and Other Income	105.90	93.15
11	Management expense (Profit/Loss Account)	422.37	392.00
12	Net Profit before TAX	921.26	443.85

#### ASSETS AND RESERVE

The Total assets were Tk.74.87 Crore in 2018 which increased to Tk. 87.55 Crore in 2019. The details of assets and reserve are as under:

Particulars	2019	2018	Increase/Decrease
Total Assets	87,55,29,921	74,87,60,971	12,67,68,950
Total Reserve	39,44,82,103	36,88,28,044	2,56,54,359

#### INVESTMENT

Particulars	2019	2018	Increase/Decrease
National Investment Bond	2,50,00,000.00	2,50,00,000.00	-----
FDR & Bank Deposit	16,18,76,306.00	15,96,24,666.00	22,51,640.00
<b>Total :-</b>	<b>18,68,76,306.00</b>	<b>18,46,24,666.00</b>	<b>22,51,640.00</b>

#### PROFIT

In spite of various adverse economy prevailing in the Insurance market, Union Insurance Co. Ltd. earned pre-tax net profit Tk. 9.21 Crore for the year 2019.

#### DIVIDEND

The Board of Directors recommended to declare 20% Dividend where 15% Stock dividend & 5% Cash dividend to the shareholders of the Company for the year 2019.

#### DIRECTORS RETIREMENT

As per Articles 115 and 117 of the Articles of Association of the Company, the following 05 (Five) Directors retire from the office and being eligible offer themselves for re-election.

1. Mr. Mozaffar Hossain Paltu.
2. Prof. M.M. Kamal Uddin Chowdhury.
3. Alhaj Nuruddin Ahmed.
4. Mrs. Bibi Wazed.
5. Mr. Jahangir Alam.

#### **HUMAN RESOURCES DERARTMENT:**

The Directors of the company firmly believe that the quantity of human resources constitutes its greatest strength and to this end, our management is always keen and careful in recruiting well-educated, skilled and enterprising personnel who are able to project a bright image of the Company. In addition to careful selection, our Company gives special emphasis on imparting in service training to the executives and officers by taking advantages of the courses and training organized by Bangladesh Insurance Academy, Bangladesh Insurance Association as well as other related Institutes from time to time.

#### **APPOINTMENT OF AUDITORS:**

The Auditors of the Company M/s. FAMES & R, Chartered Accounts has given consent to continue in the office and being eligible offer themselves for appointment under section 210(3) of the companies Act 1994.

#### **APPRECIATION**

In conclusion, on behalf of the Board of Directors, I like to express my heartfelt thanks to the valued clients, shareholders and well wishers for their support and earnest co-operation. We also express our gratitude to the Ministries of Finance and Commerce, Insurance Development and Regulatory Authority (IDRA), Bangladesh Securities & Exchange Commission (BSEC), Registrar of Joint Stock Companies (RJSC), Sadharan Bima Corporation, Bangladesh Bank, all Commercial Banks and Financial Institutions, Bangladesh Insurance Association(BIA), Central Rating Committee, National Board of Revenue, Bangladesh Insurance Academy and all other regulators for all sorts of assistance and co-operation rendered by them.

The Directors take the opportunity to express their deep appreciation to the Chief Executive Officer, Branch In-Charges, Marketing Executives, all Office Executive, Officers & Staffs of the Company for their valuable contributions towards the increasing growth and progress of the Company.

May Allah, the Almighty bless us.

On behalf of the Board of Directors.



(Mozaffar Hossain Paltu)  
Chairman

## ৩১ শে ডিসেম্বর, ২০১৯ তারিখে সমাপ্ত বছরের জন্য সম্মানিত শেয়ারহোল্ডারগণের প্রতি পরিচালক মণ্ডলীর প্রতিবেদন

বিসমিল্লাহির রাহমানির রাহিম

সম্মানিত শেয়ারহোল্ডারবৃন্দ,

আমি অত্যন্ত আনন্দের সঙ্গে পরিচালক মণ্ডলীর পক্ষ থেকে ইউনিয়ন ইন্স্যুরেন্স কোম্পানির ২০ তম বার্ষিক সাধারণ সভায় আপনাদের সকলকে স্বাগত জানাচ্ছি। ৩১ শে ডিসেম্বর ২০১৯ তারিখে সমাপ্ত বছরের নিরীক্ষিত হিসাব, নিরীক্ষকের প্রতিবেদন এবং পরিচালক মণ্ডলীর প্রতিবেদন পর্যালোচনা ও অনুমোদনের জন্য আপনাদের সামনে উপস্থাপন করছি।

### পটভূমি

২০০০ সালের ২৪ আগস্ট ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ পাবলিক লিমিটেড কোম্পানি হিসাবে নিবন্ধিত হয় এবং রেজিস্ট্রেশন প্রাপ্ত হয়ে অগ্নি, নৌ, মটর ও বিবিধ বীমা অবলিখনের কার্যক্রম শুরু করে।

### ব্যবসায়িক পরিবেশ

প্রিয় শেয়ারহোল্ডারগণ

আপনারা একমত হবেন যে আমাদের অর্থনীতি একটি কঠিন সময় পার করেছে। উচ্চ মূল্যস্ফীতির হার, অর্থের বাজারে তরলতার সংকট, প্রতিকূল মূলধন পরিস্থিতি বৃদ্ধির মতো সমস্ত পরিস্থিতির বিপরীতে ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ সাফল্যের সাথে আরও এক বছর শেষ করেছে। ২০১৯ ইং সালে কোম্পানির ব্যবসায়িক সাফল্যের জন্য আমি সর্বশক্তিমান আল্লাহর কাছে কৃতজ্ঞ।

ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ দুই দশকের মধ্যে বীমা খাতে তীব্র প্রতিযোগিতা ও অর্থনৈতিক চ্যালেঞ্জ সত্ত্বেও তার ব্যবসায়ের প্রায় প্রতিটি ক্ষেত্রে অবিচলভাবে অগ্রগতি করে চলছে। আমি দৃঢ়ভাবে বিশ্বাস করি যে আমাদের কোম্পানি সার্বিক পরিস্থিতি মোকাবেলা করে আগামী বছরগুলোতেও অগ্রগতি বজায় রাখবে।

আপনারা সবাই জানেন বর্তমান সরকার বীমা শিল্পকে অধিকতর গুরুত্ব দিয়ে দেখছে। ফলে বীমা উন্নয়ন ও নিয়ন্ত্রণ কর্তৃপক্ষ (আইডিআরএ), বাংলাদেশ ব্যাংকসহ বিভিন্ন নিয়ন্ত্রক সংস্থা শিল্পের স্বার্থে বিভিন্ন কার্যকরী ব্যবস্থা গ্রহণ করেছে। আমরা সকলেই এই মহতী উদ্যোগ সমূহ যথাযথভাবে পালন করতে অঙ্গিকারাবদ্ধ। এই নির্দেশনাসমূহ পালন করতে গিয়ে আমাদের সাময়িক অসুবিধা হলেও সামগ্রিকভাবে সবাই এর মাধ্যমে উপকৃত হবেন এবং এই শিল্প জাতীয় অর্থনীতিতে সম্মান জনক ভূমিকা রাখতে পারবেন। এই বিষয়ে আমি আপনাদের সর্বাঙ্গীন সহযোগিতা কামনা করছি।

### কার্যকরী ফলাফল

বীমা বাজারে বিভিন্ন ধরনের প্রতিকূলতা বিদ্যমান থাকা সত্ত্বেও ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ ভাল মুনাফা অর্জন করতে সক্ষম হয়েছে তার বিস্তারিত বিবরণ নিম্নে উপস্থাপন করা হল :-

বিবরণ		বছর	
		২০১৯	২০১৮
১	মোট প্রিমিয়াম আয়	৪৪৫৫.৯২	৩৯৭৮.৬১
২	পুনঃবীমা বাবদ প্রদান	৪৩৫.৯৫	৮১৭.৮২
৩	নীট প্রিমিয়াম আয়	৪০১৯.৯৬	৩১৬০.৭৯
৪	পুনঃবীমার উপর কমিশন প্রাপ্তি	১৫৫.৭৩	১০৪.৬৬
৫	নীট দাবী	৮৫৫.৭৫	৭৮৭.৫৭
৬	ব্যবস্থাপনা ব্যয়	১০৮০.২৭	১১০৪.৯৩
৭	মেয়াদ উত্তীর্ণ দাবীর জন্য সংরক্ষিত তহবিল	১৬৫০.৪২	১২৬৪.৮৬
৮	প্রত্যক্ষ প্রিমিয়ামের উপর সংরক্ষিত তহবিল	৫৯০.৫৬	৪৯৬.৫১
৯	অবলিখন লাভ	১২৩৭.৭৩	৭৪২.৬৯
১০	বিনিয়োগ ও অন্যান্য আয়	১০৫.৯০	৯৩.১৫
১১	ব্যবস্থাপনা ব্যয় (লাভ/ক্ষতি হিসাব)	৪২২.৩৭	৩৯২.০০
১২	করপূর্ব নীট লাভ (ক্ষতি)	৯২১.২৬	৪৪৩.৮৫

### সম্পত্তি ও রিজার্ভ

২০১৯ এর বৎসরান্তে কোম্পানি মোট সম্পদ ২০১৮ এর ৮ ৭৪.৮৭ কোটি টাকা থেকে বৃদ্ধি পেয়ে ৮ ৮৭.৫৫ কোটি টাকায় উন্নীত হয়েছে। মোট সম্পদ রিজার্ভের বিবরণ নিম্নে উপস্থাপন করা হল :-

বিবরণ	২০১৯	২০১৮	বৃদ্ধি/(হ্রাস)
মোট সম্পদ	৮৭,৫৫,২৯,৯২১	৭৪,৮৭,৬০,৯৭১	১২,৬৭,৬৮,৯৫০
মোট রিজার্ভ	৩৯,৪৪,৮২,১০৩	৩৬,৮৮,২৮,০৪৪	২,৫৬,৫৪,০৫৯

### বিনিয়োগ

বিবরণ	২০১৯	২০১৮	বৃদ্ধি/(হ্রাস)
৩ বছর মেয়াদী জাতীয় বিনিয়োগ বন্ড	২,৫০,০০,০০০.০০	২,৫০,০০,০০০.০০	-----
স্থায়ী আমানত ও ব্যাংক ডিপোজিট	১৬,১৮,৭৬,৩০৬.০০	১৫,৯৬,২৪,৬৬৬.০০	২২,৫১,৬৪০.০০
মোট	১৮,৬৮,৭৬,৩০৬.০০	১৮,৪৬,২৪,৬৬৬.০০	২২,৫১,৬৪০.০০

### লাভ

বীমা বাজারে বিভিন্ন ধরনের অর্থনৈতিক প্রতিকূলতা বিদ্যমান থাকা সত্ত্বেও ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ ২০১৯ সালে ৯.২১ কোটি টাকা কর পূর্ব মুনাফা অর্জন করে।

### লভ্যাংশ

পরিচালকপর্ষদ ২০১৯ অর্থ বছরের জন্য শেয়ারহোল্ডারদের ২০% লভ্যাংশ (১৫% বোনাস শেয়ার ও ৫% ক্যাশ বোনাস) প্রদানের জন্য সুপারিশ করেছেন।

### পরিচালকদের অবসর গ্রহণ

কোম্পানির আর্টিক্যালস অব এসোসিয়েশন এর ১১৫ এবং ১১৭ নং আর্টিক্যালস অনুযায়ী নিম্নলিখিত ০৫ (পাঁচ) জন পরিচালকগণ অবসর গ্রহণ করেন এবং পুনরায় নির্বাচনের যোগ্য বিধায় পুনঃনির্বাচনের জন্য আত্মপ্রকাশ করেছেন :

১. জনাব মোজাফ্ফর হোসেন পল্টু
২. প্রফেসর এম. এম. কামাল উদ্দিন চৌধুরী
৩. আলহাজ্ব নুরুদ্দিন আহমেদ
৪. জনাবা বিবি ওয়াজেদা
৫. জনাব জাহাঙ্গির আলম

#### মানব সম্পদ বিভাগ

কোম্পানির পরিচালকবৃন্দ দৃঢ়ভাবে বিশ্বাস করেন যে, উৎকর্ষ জনশক্তি কোম্পানির এক বিরাট সম্পদ। সেই কারণেই কোম্পানির পরিচালকবৃন্দ কোম্পানির উজ্জ্বল ভাবমূর্তি তুলে ধরতে পারে এমন উচ্চ শিক্ষিত দক্ষ এবং উদ্যোগী কর্মী নিয়োগ করে থাকেন। ইহা ছাড়াও কোম্পানির ইহার এক্সিকিউটিভ এবং কর্মকর্তাদের দক্ষতা উন্নয়নে বাংলাদেশ ইন্স্যুরেন্স একাডেমী ও বাংলাদেশ ইন্স্যুরেন্স এসোসিয়েশন এবং অন্যান্য প্রতিষ্ঠান কর্তৃক আয়োজিত বিভিন্ন কোর্সে প্রশিক্ষনের ব্যবস্থার উপর গুরুত্ব আরোপ করে।

#### নিরীক্ষক নিয়োগ

কোম্পানির নিরীক্ষক মেসার্স ফ্রেমস এন্ড আর, চার্টার্ড একাউন্টেন্টস এর মেয়াদ এই সভায় শেষ হচ্ছে এবং ১৯৯৪ সালের কোম্পানি আইনের ২১০(৩) ধারা অনুযায়ী তারা যোগ্য বলে বিবেচিত বিধায় আগামী বছর নিরীক্ষন কার্যে নিয়োগ পাওয়ার আশা ব্যক্ত করেছেন।

#### কৃতজ্ঞতা

উপসংহারে পরিচালকমন্ডলীর পক্ষ থেকে আমি সকল বীমা গ্রহীতা, শেয়ারহোল্ডার ও ঋণানুধারীদের সমর্থন ও সর্বাঙ্গীন সহযোগিতার জন্য আন্তরিক ধন্যবাদ জানাচ্ছি। আমরা অর্থ ও বানিজ্য মন্ত্রণালয়, বীমা উন্নয়ন ও নিয়ন্ত্রণ কর্তৃপক্ষ, রেজিস্ট্রার অফ জয়েন্ট ষ্টক কোম্পানি, সাধারণ বীমা কর্পোরেশন, বাংলাদেশ ব্যাংক, সকল বানিজ্যিক ব্যাংক ও আর্থিক সংস্থা, সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন, ঢাকা ষ্টক এক্সচেঞ্জ, বাংলাদেশ ইন্স্যুরেন্স এসোসিয়েশন, সেন্ট্রাল রেটিং কমিটি, জাতীয় রাজস্ব বোর্ড, বাংলাদেশ ইন্স্যুরেন্স একাডেমী এবং অন্যান্য এজেন্সিগণকে তাদের সকল প্রকার সহায়তা ও সহযোগিতা প্রদানের জন্য কৃতজ্ঞতা জ্ঞাপন করছি।

কোম্পানির ব্যবসা বৃদ্ধি ও উন্নতিতে মূল্যবান অবদান রাখার জন্য পরিচালকমন্ডলী কোম্পানির ব্যবস্থাপনা পরিচালক, সকল শাখা প্রধান, উন্নয়ন কর্মকর্তাবৃন্দ, সকল নির্বাহী, কর্মকর্তা এবং কর্মচারীবৃন্দের প্রতি গভীর কৃতজ্ঞতা প্রকাশ করছে।

সর্বশক্তিমান সৃষ্টিকর্তা আমাদের সহায় হোন।

পরিচালনা পর্ষদের পক্ষে



(মোজাফ্ফর হোসেন পল্টু)

চেয়ারম্যান



## **Independent Auditor's Report To the shareholders of Union Insurance Co. Ltd. Report on the Audit of Financial Statements**

### **Opinion**

We have audited the financial statements of **Union Insurance Co. Ltd.**, which comprise the Statement of Financial Position as at 31 December 2019, the Statement of Profit or Loss and Other Comprehensive Income, the Statement of Profit and Loss and Other Comprehensive Income Appropriation Account, related Revenue Accounts, Statement of Changes in Equity, and Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the company as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994, the Insurance Act 2010, the Insurance Rules 1958, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Key audit matters were identified in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We summarize below the key audit matters in arriving at our audit opinion above, together with our key audit procedures to address those matters and, as required for public limited entities, our results from those procedures.

Risk	Our response to the risk
<b>Premium Income</b>	
<p>Gross general insurance premiums comprise the total premiums received for the whole period of cover provided by contracts entered into during the accounting period.</p> <p>Given the important nature, connections to other items to the financial statements and sensitivity of the item we believe this area pose high-level of risk.</p>	<p>With respect to Premium income in respect of various types of insurance we carried out the following procedures:</p> <ul style="list-style-type: none"> <li>• The design and operating effectiveness of key controls around premium income recognition process.</li> <li>• Carried out analytical procedures and recalculated premium income for the period.</li> <li>• Carried out cut-off testing to ensure unearned premium income has not been included in the premium income.</li> <li>• On a sample basis reviewed policy to ensure appropriate policy stamp was affixed to the contract and the same has been reflected in the premium register.</li> <li>• Ensured on a sample basis that the premium income was being deposited in the designated bank account.</li> <li>• Tested on a sample basis to see that appropriate VAT was being collected and deposited to bank through Treasury Challan.</li> <li>• For a sample insurance contracts tested to see if appropriate</li> </ul> <p>level of reinsurance was done and whether that re-insurance premium was deducted from the gross premium.</p> <ul style="list-style-type: none"> <li>• Applying specialist judgment ensured if there is any impairment of the reinsurer.</li> <li>• Finally assessed the appropriateness and presentation of disclosures against relevant accounting standards, Insurance Act 1938 (as amended in 2010), Insurance Rules, 1958 and other applicable rules and regulations and regulatory guidelines.</li> </ul>
<b>–Investment Fluctuation Fund</b>	
<p>The company made a number of investments in the listed and unlisted capital market with required regulatory permission. Income generated from the investments (realized gain and dividend received) is credited to the Profit &amp; Loss Account. Unrealized capital gain or loss if any is transferred to the Investment Fluctuation Fund subsequently or as per the policy of the company.</p> <p>This item has significant impact on the earnings performance of the company and return to the shareholders and might be prone to misreporting as large unreported fall in the value of any holding may wipe out the value of the portfolio and hamper the distribution capability of the company.</p>	<p>We tested the design and operating effectiveness of key controls around monitoring, valuation and updating of prices of the positions held by the company from trusted sources. Additionally, we performed the following:</p> <ul style="list-style-type: none"> <li>• Obtained year-end share holding positions from the company and through directional testing assessed the completeness of the report.</li> <li>• Recalculated unrealized gain or loss at the year end.</li> <li>• Carried out cut-off testing to ensure unrealized gain or loss was recognized in correct period.</li> <li>• Finally assessed the appropriateness and presentation of disclosures against relevant accounting standards, Insurance Act 1938 (as amended in 2010), Insurance Rules, 1958 and other applicable rules and regulations and regulatory guidelines.</li> </ul>



Estimated liability in respect of outstanding claims whether due or intimated and claim payment	
<p>This account represents the claim due or intimated from the insured and involves significant management judgment and risk of understatement. In extreme scenario this item may have going concern implications for the company.</p>	<p>We tested the design and operating effectiveness of controls around the due and intimated claim recording process. We additionally carried out the following substantive testing's around the item :</p> <ul style="list-style-type: none"> <li>• Obtained the claim register and tested for completeness of claims recorded in the register on a sample basis.</li> <li>• Obtained a sample of claimed policy copy and cross check it with claim.</li> <li>• Obtained a sample of survey reports and cross checked those against respective ledger balances and in case of discrepancy carried out further investigation.</li> <li>• Obtained and discussed with management about their basis for estimation and challenged their assumptions where appropriate.</li> <li>• Tested a sample of claims payments with intimation letter, survey report, bank statements, claim payment register and general ledger.</li> <li>• Finally assessed the appropriateness and presentation of disclosures against relevant accounting standards, Insurance Act 1938 (as amended in 2010), Insurance Rules, 1958 and other applicable rules and regulations and regulatory guidelines.</li> </ul>

#### Other Information

Management is responsible for the other information. The other information comprises all of the information in the annual report other than financial statements and our auditors' report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994, the Insurance Act 2010, the Insurance Rules 1958, the Securities and Exchange Rules 1987 and other applicable Laws and Regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company's to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with the relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

In accordance with the Companies Act 1994, the Insurance Act 2010, the Insurance Rules 1958, the Securities and Exchange Rules 1987 and the other applicable Laws and Regulations, We also report that:

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) In our opinion, proper books of accounts, records and other statutory books as required by law have been kept by the Company so far as it appeared from our examination of those books;
- c) The Company's management has followed relevant provisions of laws and rules in managing the affairs of the company and proper books of accounts, records and other statutory books have been properly maintained and (where applicable) proper returns of the purpose of our audit have been received adequately from branches but the branches have not been visited by us;
- d) As per section 63(2) of the Insurance Act, 2010 as amended, we certify that to the best of our knowledge and belief and according to the information and explanations given to us, all expenses of management wherever incurred and whether directly or indirectly, in respect of insurance business of the company transacted in Bangladesh during the year under report have been fully charged to the related Revenue Account and the statement of profit or loss & other comprehensive income of the company; and
- e) As per section 54(5) of Insurance Act 2010 as amended, we report that to the best of our information and as shown by its books, the company during the year under report has not paid any person any commission in any form outside Bangladesh in respect of any of its business re-insured abroad;
- f) The Company's Statement of Financial Position, Statement of Profit & Loss and Other Comprehensive Income, Statement of , Related Revenue Accounts, Statement of Changes in Equity and Statement of Cash Flows of the Company together with the Annexed Notes dealt with by the report are in agreement with the books of accounts and returns; and
- g) The expenditure incurred was for the purpose of the Company's business.

**FAMES & R**  
Chartered Accountants

Place: Dhaka  
Date: 2<sup>nd</sup> July 2020

# Union Insurance Co. Ltd.

Statement of Financial Position (Balance Sheet)

As at 31 December 2019



Capital and Liabilities	Notes	31-12-2019 Taka	31-12-2018 Taka	Property and Assets	Notes	31-12-2019 Taka	31-12-2018 Taka
<b>Share Capital</b>							
Authorized Capital							
100,000,000 Ordinary Share of Tk. 10 each	04.00	1,000,000,000	1,000,000,000	<b>Investment</b>			
<b>Issued, Subscribed and Paid-up Capital</b>				Statutory Deposit : Bangladesh Gov. Treasury Bond	13.00	25,000,000	25,000,000
25,253,353.2 Ordinary Shares of Tk 10 each		252,533,532	192,406,500	<b>Interest, Dividend &amp; Rents Outstanding</b>		-	-
<b>Reserve or Contingency Account</b>	05.00			Amount due from other Person or Bodies Carrying on Insurance Business	14.00	183,837,514	150,382,672
Reserve for Exceptional Losses	05.01	80,731,216	78,231,216	<b>Sundry Debtors</b>	15.00	308,857,062	210,100,383
Proposed Dividend	05.02	50,506,706	19,240,650	(Including Advances, Deposits prepayments & others)			
Dividend Payable	05.03	1,382,506	48,101,625	<b>Short Term Investment (FDR)</b>	16.00	91,096,538	87,038,171
Revaluation Reserve	05.04	96,373,050	96,373,050	<b>Cash &amp; Cash Equivalent</b>	17.00		
Retained Earning	05.05	446,216	395,219	Cash in Hand		53,677,485	47,609,750
<b>Balance of Fund and Accounts</b>	06.00	229,439,694	242,341,760	CD and STD Account with Bank		17,102,283	24,976,745
Fire Insurance Business Account						70,779,768	72,586,495
Marine Cargo Insurance Business Account							
Marine Hull Insurance Business Account							
Motor Insurance Business Account							
Miscellaneous Insurance Business Account							
<b>Premium Deposit</b>	07.00	165,042,409	126,486,287	<b>Other Accounts</b>			
<b>Liabilities and Provisions</b>				Property, Plant and Equipment	18.00	194,223,375	202,677,492
Estimated Liabilities in respect of Outstanding Claim whether due or intimated	08.00	8,000,000	5,418,400	Stock of Printing, Stationary & Stamp	19.00	1,735,664	975,760
Amount due to other person or Bodies carrying on Insurance Business	09.00	16,197,010	15,540,857				
Provision for Current & Deferred tax	10.00	143,033,265	108,774,777				
Sundry Creditors	10.01	6,242,013	1,784,470				
Worker's Profit Participation Fund	11.00	13,769,385	9,163,067				
Long Term Loan	12.00	39,242,217	45,397,936				
<b>Total Taka</b>		226,483,890	186,079,507	<b>Total Taka</b>		195,959,039	203,653,252
		875,529,921	748,760,973			875,529,921	748,760,973

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Dhaka

Dated: 02 July 2020

Director

Signed in terms of our separate report of even date.

Director

Chairman

# Union Insurance Co.Ltd.

## Statement of Comprehensive Income (Profit & Loss Account)

For the year ended 31 December 2019

Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
<b>Management expenses</b>				<b>Interest, Dividend &amp; Rates</b>			
(Not applicable to any Fund or Account)				(Not applicable to any particular fund or account)			
Advertisement & Publicity		217,152	110,432	Interest & Other income	20.00	10,590,418	9,315,477
Consultancy & Rating Fee		100,000	-				
Audit Fee		125,000	106,250				
AGM, Board Meeting Expenses		1,142,704	445,927				
Depreciation		28,091,853	27,166,529				
Directors Fees		861,600	721,250				
Donation & Subscription		1,100,000	1,130,000				
Terms Loan		4,470,600	4,254,082				
Legal & Professional Fee		64,207	72,966				
Fine from IDRA		-	1,000,000				
Group Insurance Premium		426,600	351,740				
Leave on Premium		100,000	200,000				
Loss on Car sale		-	516,768				
Registration & Renewal Fees		931,592	905,165				
<b>Total</b>		<b>37,631,308</b>	<b>36,981,109</b>				
Worker's Profit Participation Fund		<b>4,606,318</b>	<b>2,219,251</b>				
Net Profit / (Loss) for the year carried down to Profit & Loss Appropriation Account before Tax		92,126,358	44,385,026				
<b>Total Taka</b>		<b>134,363,985</b>	<b>83,585,387</b>				

## Profit & Loss Appropriation Account

For the year ended 31 December 2019

Particulars	30-09-2019 Taka	2018 Taka	Particulars	30-09-2019 Taka	2018 Taka
Provision for Income Tax	33,858,488	7,967,775	Balance brought forward from last year	395,216	196,703
Provision for Deferred Income Tax	400,000	700,000			
Reserve for Exceptional Losses	2,500,000	16,278,088			
Proposed Dividend	50,506,706	19,240,650			
Last year's Bonus Dividend Increased	4,810,164	-			
Balance Transferred to Balance Sheet	446,216	395,216			
<b>Total Taka</b>	<b>92,521,574</b>	<b>44,581,729</b>			
<b>Earning per Share</b>	<b>2.29</b>	<b>1.41</b>			
	<b>22.00</b>				

The accompanying notes form an integral part of these Financial Statements.



Chief Executive Officer



Director



Director



Chairman

Dhaka

Dated: 02 July 2020



## Union Insurance Co.Ltd.

Consolidated All Business Revenue Account  
For the year ended 31 December 2019



Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
Claims under Policies less Re-insurance				Balance of Account at the Beginning of the year			
Paid during the year	24.00	85,575,017	78,757,268	Premium less Re-insurance	23.01	401,996,778	316,079,373
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated		8,000,000	5,418,400	Commission on Re-insurance	23.02	15,573,407	10,466,671
Less: Outstanding Claim at the end of the previous year		93,575,017	84,175,668				
		5,418,400	5,839,000				
		88,156,617	78,336,668				
Management Expenses	25.00	108,027,536	110,493,366				
Agent Commission		59,056,343	49,651,892				
Balance of Account at the end of the year							
Reserve for Unexpired Risk being @ 40% of Fire, Cargo, Motor, Misc Premium Income and 100% of M.Hull Premium Income of the year.		165,042,409	126,486,287				
Profit / (Loss) Transferred to Statement of Comprehensive Income		123,773,567	74,269,912				
<b>Total Taka</b>		<b>544,056,472</b>	<b>439,238,125</b>	<b>Total Taka</b>		<b>544,056,472</b>	<b>439,238,125</b>

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Dhaka  
Dated: 02 July 2020

Director

Director

Chairman

Signed in terms of our separate report of even date.

## Union Insurance Co.Ltd.

### Fire Insurance Revenue Account For the year ended 31 December 2019

Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
Claims under Policies less Re-insurance	24.00			Balance of Account at the Opening of the year		58,067,409	48,550,342
Paid during the year		71,359,699	62,083,135	Premium less Re-insurance	23.01	111,886,819	145,168,523
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated		2,935,000	4,785,400	Commission on Re-insurance	23.02	7,618,667	5,368,341
Less: Outstanding Claim at the end of the previous year		74,294,699	66,868,535				
		4,785,400	1,000,000				
		69,509,299	65,868,535				
Management Expenses	25.00	31,685,641	45,391,110				
Agent Commission		18,291,127	23,188,723				
Balance of Account at the end of the year							
Reserve for Unexpired Risk being @ 40% of net Premium Income of the year.		44,754,728	58,067,409				
Profit / (Loss) Transferred to Statement of Comprehensive Income		13,332,100	6,571,429				
<b>Total Taka</b>		<b>177,572,895</b>	<b>199,087,206</b>	<b>Total Taka</b>		<b>177,572,895</b>	<b>199,087,206</b>

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Director

Chairman

Dhaka  
Dated: 02 July 2020

## Union Insurance Co.Ltd.

Marine Cargo Insurance Revenue Account  
For the year ended 31 December 2019



Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
Claims under Policies less Re-insurance				Balance of Account at the Opening of the year		36,227,688	56,399,436
Paid during the year	24.00	3,089,761	3,464,379	Premium less Re-insurance	23.01	211,867,810	90,569,221
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated		1,590,000	114,000	Commission on Re-insurance	23.02	4,409,998	4,047,927
Less: Outstanding Claim at the end of the previous year		4,679,761	3,578,379				
		114,000	1,360,000				
		4,565,761	2,218,379				
Management Expenses	25.00	54,717,125	33,615,660				
Agent Commission		31,187,862	16,546,915				
Balance of Account at the end of the year							
Reserve for Unexpired Risk being @ 40% of net Premium Income of the year.		84,747,124	36,227,688				
Profit / (Loss) Transferred to Statement of Comprehensive Income		77,287,625	62,407,942				
<b>Total Taka</b>		<b>252,505,496</b>	<b>151,016,584</b>	<b>Total Taka</b>		<b>252,505,496</b>	<b>151,016,584</b>

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Director

Director

Chairman

Signed in terms of our separate report of even date.

Dhaka

Dated: 02 July 2020



**Union Insurance Co.Ltd.**  
Marine Hull Insurance Revenue Account  
For the year ended 31 December 2019

Particulars	Note	2019	Taka	2018	Taka	Particulars	Note	2019	Taka	2018	Taka
Claims under Policies less Re-insurance						Balance of Account at the Opening of the year			90,897		3,685
Paid during the year			-		22,108	Premium less Re-insurance	23.01		7,072,830		90,897
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated			-		-	Commission on Re-insurance	23.02		476,297		124,039
Less: Outstanding Claim at the end of the previous year			-		22,108						
			-		22,108						
Management Expenses	25.00		2,396,277		348,101						
Agent Commission			1,444,341		156,349						
Balance of Account at the end of the year			7,072,830		90,897						
Reserve for Unexpired risk being @ 100% of net Premium Income of the year.			(3,273,423)		(398,834)						
Profit / (Loss) Transferred to Statement of Comprehensive Income			7,640,024		218,621						
<b>Total Taka</b>			<b>7,640,024</b>		<b>218,621</b>	<b>Total Taka</b>			<b>7,640,024</b>		<b>218,621</b>

The accompanying notes form an integral part of these Financial Statements.

  
Chief Executive Officer

  
Director

  
Chairman

Dhaka  
Dated: 02 July 2020

Signed in terms of our separate report of even date.

## Union Insurance Co.Ltd.

### Motor Insurance Revenue Account For the year ended 31 December 2019



Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
Claims under Policies less Re-insurance	24.00			Balance of Account at the Opening of the year		17,431,437	5,396,331
Paid during the year		11,069,798	12,969,350	Premium less Re-insurance	23.01	42,933,250	43,578,592
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated		3,475,000	469,000	Commission on Re-insurance	23.02	2,876,028	-
Less: Outstanding Claim at the end of the previous year		14,544,798	13,438,350				
		469,000	3,479,000				
		14,075,798	9,959,350				
Management Expenses	25.00	10,408,556	12,682,606				
Agent Commission		6,122,589	5,724,756				
Balance of Account at the end of the year							
Reserve for Unexpired Risk being @ 40% of net Premium Income of the year.		17,173,300	17,431,437				
Profit / (Loss) Transferred to Statement of Comprehensive Income		15,460,472	3,176,774				
<b>Total Taka</b>		<b>63,240,715</b>	<b>48,974,923</b>	<b>Total Taka</b>		<b>63,240,715</b>	<b>48,974,923</b>

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Director

Director

Chairman

Dhaka  
Dated: 02 July 2020

Signed in terms of our separate report of even date.

**Union Insurance Co.Ltd.**  
Miscellaneous Insurance Revenue Account  
For the year ended 31 December 2019

Particulars	Note	2019 Taka	2018 Taka	Particulars	Note	2019 Taka	2018 Taka
Claims under Policies less Re-insurance	24.00			Balance of Account at the Opening of the year		14,668,856	2,342,287
Paid during the year		55,759	218,296	Premium less Re-insurance	23.01	28,236,069	36,672,140
Total Estimated Liabilities in respect of Outstanding Claim at the end of the year whether due or intimated		-	50,000	Commission on Re-insurance	23.02	192,417	926,364
Less: Outstanding Claim at the end of the previous year		50,000	268,296				
		5,759	268,296				
Management Expenses	25.00	8,819,938	18,455,889				
Agent Commission		2,010,425	4,035,149				
Balance of Account at the end of the year		11,294,428	14,668,856				
Reserve for Unexpired Risk being @ 40% of net Premium Income of the year.							
Profit / (Loss) Transferred to Statement of Comprehensive Income		20,966,792	2,512,601				
<b>Total Taka</b>		<b>43,097,342</b>	<b>39,940,791</b>	<b>Total Taka</b>		<b>43,097,342</b>	<b>39,940,791</b>

The accompanying notes form an integral part of these Financial Statements.



Chief Executive Officer



Director



Director



Chairman

Dhaka  
Dated: 02 July 2020

# Union Insurance Co. Ltd.

## Statement of Changes in Equity For the year ended 31 December 2019

Particulars	Share Capital	Reserve for Exceptional Loss	Proposed Dividend	Dividend Payable	Revaluation Reserve	Retained Earning	Total
Balance as at 01 January 2019	192,406,500	78,231,216	19,240,650	48,101,625	96,373,050	395,216	434,748,257
Net Profit during the period	-	-	-	-	-	92,126,358	92,126,358
Bonus Dividend Increased	-	-	55,316,870	-	-	(55,316,870)	-
Transferred to Dividend Payable	-	-	(24,050,814)	24,050,814	-	-	-
Bonus Share Issued	60,127,032	-	-	(60,127,032)	-	-	-
Dividend paid	-	-	-	(10,642,901)	-	-	(10,642,901)
Reserve for Exceptional Losses	-	2,500,000	-	-	-	(2,500,000)	-
Provision for Income Tax	-	-	-	-	-	(33,858,488)	(33,858,488)
Provision for Deferred Tax	-	-	-	-	-	(400,000)	(400,000)
<b>Balance as at 31 December 2019</b>	<b>252,533,532</b>	<b>80,731,216</b>	<b>50,506,706</b>	<b>1,382,506</b>	<b>96,373,050</b>	<b>446,216</b>	<b>481,973,226</b>
Balance as at 01 January 2018	192,406,500	61,953,128	48,101,625	-	96,373,050	196,703	399,031,006
Transferred to Dividend Payable	-	-	(48,101,625)	48,101,625	-	-	-
Net Profit during the year	-	-	-	-	-	44,385,026	44,385,026
Reserve for Exceptional Losses	-	16,278,088	-	-	-	(16,278,088)	-
Proposed Dividend	-	-	19,240,650	-	-	(19,240,650)	-
Provision for Income Tax	-	-	-	-	-	(7,967,775)	(7,967,775)
Provision for Deferred Tax	-	-	-	-	-	(700,000)	(700,000)
<b>Balance as at 31 December 2018</b>	<b>192,406,500</b>	<b>78,231,216</b>	<b>19,240,650</b>	<b>48,101,625</b>	<b>96,373,050</b>	<b>395,216</b>	<b>434,748,257</b>

The accompanying notes form an integral part of these Financial Statements.

Chief Executive Officer

Director

Director

Chairman

Signed in terms of our separate report of even date.

Dhaka

Dated: 02 July 2020

## Union Insurance Co. Ltd.

### Statement of Cash Flows

For the year ended 31 December 2019

Particulars	31-12-2019 Taka	2018 Taka
<b>Cash flows from Operating Activities</b>		
Collections of Premium and Other Income	485,000,129	317,342,106
Payments for Management Expense, Re-insurance and Claims	(273,069,945)	(166,230,880)
Claim Paid	(88,156,617)	(78,757,268)
Interest or other Income	10,590,418	9,315,477
Income Tax Paid	(5,920,633)	-
<b>Net cash from Operating Activities</b>	<b>128,443,352</b>	<b>81,669,435</b>
<b>Cash flows from Investing Activities</b>		
Acquisition of Property, Plant & Equipment	(20,247,451)	(21,615,057)
Sales Proceeds of Property, Plant & Equipment	4,856,750	-
Collection of Advance & Security deposit	(41,873,391)	(18,482,666)
Advance paid for floor purchase	(52,129,000)	-
New short Term Investment	(4,058,367)	(3,640,000)
Acquisition of Printing and Stationary	(759,904)	-
<b>Net cash used in Investing Activities</b>	<b>(113,451,459)</b>	<b>(43,737,723)</b>
<b>Cash flows from Financing activities</b>		
Net receipt/(repayment) of long term loan	(6,155,719)	(5,689,196)
Cash dividend paid	(10,642,901)	-
<b>Net cash from in Financial Activities</b>	<b>(16,798,620)</b>	<b>(5,689,196)</b>
<b>Net increase in Cash &amp; Cash equivalents</b>	<b>(1,806,727)</b>	<b>32,242,516</b>
<b>Cash &amp; Cash Equivalents at the Opening of the year</b>	<b>72,586,495</b>	<b>40,343,979</b>
<b>Cash &amp; Cash Equivalents at the end of the year</b>	<b>70,779,768</b>	<b>72,586,495</b>

The accompanying notes from an integral part of these Financial Statements.



Chief Executive Officer



Director



Director



Chairman

Signed in terms of our separate report of even date.

Dhaka

Dated: 02 July 2020

## Union Insurance Co.Ltd.

### Notes to the Financial Statements For the year ended 31<sup>st</sup> December 2019

#### 1. The Company and Its Activities

##### 1.1 Legal form of the Company

Union Insurance Co. Ltd. was incorporated with Registrar of Joint Stock Companies & Firms, as a Private Company Limited by shares bearing certificate of incorporation number C-41114(473)/2000, 24<sup>th</sup> August 2000 under the Companies Act (XVIII) 1994.

##### 1.2 Registered Office of the Company

The registered office of the company is located at 94, Mohakhali C/A, Dhaka.

##### 1.3 Principal Activities and Nature of the Business

The principal activities of the company are to carry on all kinds of Insurance, Guarantee and Indemnity business other than life insurance business.

#### 2. Basis of Preparation and Presentation of Financial Statements

##### 2.1 a) Statement of Compliance

The financial statements of the Company have been prepared in conformity with the International Accounting Standards (IASs), International Financial Reporting Standards (IFRSs), the Companies Act 1994, the Insurance Act 2010, the Insurance Rules 1958, and other rules & regulations applicable in Bangladesh. The policies, wherever appropriate, are explained in the succeeding notes.

##### b) Compliance of International Accounting Standards (IASs)

In preparing and presenting financial statements, considering relevant for the significant accounting issues of the company, following IASs have been implemented by the company, which were issued by the Institute of Chartered Accountants of Bangladesh (ICAB) formulated in the light of the IASs originally issued by the International Accounting Standards Board and the conditions and practices prevailing in Bangladesh, and valid as on the balance sheet date:

Sl No.	Name of IAS	No. of IAS	Status
1	Presentation of Financial Statements	1	Complied
2	Statements of Cash Flows	7	Complied
3	Events after the Reporting Period	10	Complied
4	Income Taxes	12	Complied
5	Property Plant and Equipment	16	Complied
6	Revenue	18	Complied
7	Related Party Disclosure	24	Complied
8	Financial Instruments : Presentation	32	Complied
9	Earnings Per Share	33	Complied
10	Provision, Contingent Liabilities and Contingent Assets	37	Complied



## 2.2 Other Regulatory Compliance

The company also required to comply with the following laws and regulations in addition to the above-mentioned compliances:

- i) The Income Tax Ordinance, 1984;
- ii) The Income Tax Rules, 1984 ;
- iii) The Value Added Tax Act, 1991;
- iv) The Value Added Tax Rules, 1991 and
- v) Stamp Act, 1899.

## 2.3 Basis of Measurement

The financial statements have been prepared on Going Concern Basis and the elements of financial statements have been measured at "Historical Cost". However, the property, plant and equipment was revalued at the end of this year. Revenues and expenses are recognized on Accrual Basis in accordance with the Generally Accepted Accounting Principles.

## 2.4 Responsibility for Preparation and Presentation of Financial Statements

The board of directors of the company is responsible for the preparation and presentation of financial statements under section 183 of the Companies Act, 1994 and as per the provisions of the framework for the "Presentation of Financial Statements" of International Accounting Standard (IAS)-1.

## 2.5 Reporting Period

Generally, the accounting period of the company is from the month of January to December of every Gregorian calendar year. Here, the financial statements of the company have been prepared for the period ended December 31, 2019.

## 2.6 Components of the Financial Statements

According to the International Accounting Standards (IASs) 1 "Presentation of Financial Statements", the complete set of financial statements includes the following components:

- i) Statement of Financial Position;
- ii) Statement of Comprehensive Income (Profit & Loss Account);
- iii) Statement of Change in Equity;
- iv) Statement of Cash Flows and
- v) Notes to the financial statements.

## 2.7 Use of Estimates and Judgment

The preparation of financial statements in conformity with IASs/IFRSs require management to make judgments, estimates and assumptions that may affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates and assumptions. Estimates and underlying assumptions are reviewed on going concern basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The preparation of financial statements in conformity with IASs/IFRSs require management to make judgments, estimates and assumptions that may affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates and assumptions. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

## 2.8 Functional & Presentation Currency

These financial statements are prepared in Bangladeshi Taka, which is the company's functional currency as well as the presentational currency.

## 2.9 Materiality and Aggregation

Each material class of similar items is presented separately in the financial statements. Items of a dissimilar nature of the function are presented separately unless are immaterial.

## 3.0 Significant Accounting Policies & Applications

Specific accounting policies were selected and applied by the company's management for significant transactions and events that have a material effect within the framework of IAS-1 "Presentation of Financial Statements" in preparation and presentation financial statements. Accounting and valuation methods are disclosed for reasons of clarity. The company classified the expenses using the function of expenses method as per IAS-1.

## 3.1 Cash and Cash Equivalents

According to IAS 7 "Statement of Cash Flows", cash in hand and demand deposit, and cash equivalents are short-term highly liquid investment that are ready to convertible to known amounts to cash and which are to an insignificant risk of changes in value. IAS 1 "Presentation of Financial Statements" provides that Cash and Cash Equivalents are not restricted in use. Considering the provisions of IAS 1 and IAS 7, cash in hand and bank balances has been considered as cash and cash equivalents.

## 3.2 Statement of Cash Flows

Statement of Cash Flows has been prepared in accordance with IAS 7 "Statement of Cash Flows" and the cash flows from operating activities have been presented under direct method as considering the provision of paragraph 19 of IAS 7 which provides that "Enterprises are encouraged to report cash flow from operating activities using the direct method".

## 3.3 Events after the balance Sheet date

In compliance with the requirements of IAS 10: Events after the Reporting period, Post balance sheet event that provide additional information about the company's position at the balance sheet date are reflected in the financial statements where applicable and events after the balance sheet date that are disclosed in the notes when material.

## 3.4 Non-Current Asset

### a) Property, Plant and Equipment

#### Recognition and Measurement

Items of property, plant and equipment are measured initially at cost and subsequently at cost less accumulated depreciation in compliance with International Accounting Standards(IASs) 16: Property, Plant and Equipment. The cost of acquisition of an asset comprises its purchase price and any direct cost for bringing the asset to its working condition for its intended use. Expenditures incurred after the assets have been put into use, such as repairs and maintenance is normally charged off as revenue expenditure in the period in which it is incurred. Software and all up-gradation/enhancement are generally charged off as revenue expenditure unless they bring similar significant additional benefits.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

### Subsequent Expenditure on Property, Plant and Equipment

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognized in the statement of comprehensive income as incurred.

### Depreciation

Property, plant & equipment are stated at their historical cost less accumulated depreciation and accumulated impairment loss in accordance with IAS 16 "Property, Plant and Equipment".

Depreciation is recognized in profit or loss on a diminishing balance method on the cost of individual assets. For addition to property, plant and equipment, depreciation is charged for full year and no depreciation is charged for disposal of any asset. Land is not depreciated.

The rates at which property, plant and equipment are depreciated for current years are as follows:

Particulars	Depreciation rate
Building	5%
Office Decoration	10%
Electrical Equipment	10%
Office Equipment	10%
Furniture & Fixture	10%
Motor Vehicles	20%
Sundry Assets	10%
Tel. Installation	10%

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### Disposal of Property, Plant and Equipment

Sales price of fixed assets are determined on the basis of fair value of the assets. Gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between sales proceeds and carrying amount of the asset and is recognized in profit or loss account as per provision of IAS 16: Property, plant and equipment.

### Impairment of Assets

Property, plant and equipment are reviewed for impairment whenever events indicate that the carrying amount of a cash-generating unit (smallest identifiable group of assets that generates cash flows which are largely independent of the cash flows from other assets or groups of assets) may not be recoverable. In addition, assets that have indefinite useful lives are tested annually for impairment. An impairment loss would be recognized in the statement of comprehensive income to the extent that the carrying value exceeds the higher of the asset's fair value less costs to sell and its value in use.

### 3.5 Investment in Share

Investments are initially recognized at cost including acquisition charges with the investments. After initial recognition investments in marketable ordinary shares have been valued at market price on an aggregate portfolio basis. Investment in non-marketable

shares have been valued at cost. Full provision for diminution in value of shares as on closing of the year on aggregate portfolio basis is made in the financial statements.

### 3.6 Short Term Investment

The investment in fixed deposits with different banks which is not matured within the period of three to twelve months are considered as short term investment as they are not highly liquid investment with convertible to known amount to cash.

### 3.7 Premium and Claim

The total amount of premium earned on various classes insurance business underwritten during the period has been duly accounted for in the books of account of the company and while preparing the financial statements the effect of Re-insurance as well as the effect of total estimated liabilities in respect of outstanding claims at the end of the period whether due or intimated have also been reflected in order to arrive at the net underwriting profit for the period.

### 3.8 Revenue Recognition

#### a) Premium Recognition

Premium is recognized as revenue when it is received against any insurance policies issued after satisfying the following conditions as prescribed by IAS 18 “Revenue Recognition”.

- i) The significant risks and rewards of ownership of the policies have been transferred to the policyholder;
- ii) The amount of revenue was measured reliably;
- iii) It was probable that the economic benefits relating to the transactions will flow to the company;
- iv) Neither continuing managerial involvement nor effective control usually associated with ownership of the policy was retained by the company; and
- v) Cost relating to the transactions was measured reliably.

The sum of premium income as appeared in classified Revenue Account in net of the refund made, Re-insurance ceded and Re-insurance premium on Public Sector Insurance Business (PSB). The premium in respect of the company’s share of Public Sector Business (PSB) as well as Re-insurance business is accounted for in the year with the relevant statements of the accounts from ShadharanBima Corporation are received.

Amounts received against issue of Cover Notes which have not been converted into Policy are recognized as income at the earlier of Cover Notes converted into Policy or after expiry of two years of Cover Notes in accordance with ShadharanBima Corporation’s Circular.

#### b) Re-insurance Commission

Re-insurance commission is recognized as revenue over the period in which the related services are performed. Necessary adjustment in respect of Re-insurance ceded and accepted in Bangladesh has been made in respect of Revenue Accounts as per Treaty Agreement made between the company and ShadharanBima Corporation (SBC).

#### c) Investment Income

Interest on Short Term Investment/Fixed Deposit Receipts (FDR) and Treasury Bond are recognized as revenue on accrual basis. Dividend income is recognized on accrual basis in the period in which the dividend is declared and approved in AGM whereas profit or loss



arising from the sale of securities is accounted for only when shares are sold in the market and profit is realized and loss is incurred. Interest on Fixed Deposit income is recognized on an accrual base in the period in which the income is accrued.

### 3.09 Benefits, Claims and Expenses Recognition

#### a) Gross Benefits and Claims

General insurance claims include all claims occurring during the year and related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous year.

#### b) Re-Insurance Claims

Re-insurance claims are recognized when the related gross insurance claim is recognized according to the terms of the relevant contract.

### 3.10 Employee Benefit Schemes

The company has nocontributory provident fund yet for its regular employees.

### 3.11 Taxation

Income Tax on earnings for the year comprises current and deferred tax and is based on the applicable tax law in Bangladesh. It is recognized in the income statement as tax expense.

#### Current Tax

Current tax is the expected tax payable on the taxable income for the year, based on tax rates (and tax law) which are enacted at the reporting date, including any adjustment for the tax payable inprevious periods. Current tax for current and prior periods is recognized as a liability (or asset) to the extentthat it is unpaid (or refundable).Provision for income tax has been made at best estimate keeping in view the provisions of Income Tax Ordinance 1984 and amendment made thereto from time to time. Applicable rate of income tax for the company is 40%.

#### Deferred Tax

The company has accounted for deferred tax as per IAS – 12 “Income Taxes”.

### 3.12 Provision, Reserve and Contingencies

#### a) Provision for Outstanding Claims

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred, but not yet reported, at the reporting date.

#### b) Provision for Un-Expired Risk

Surplus/(Deficit) on Revenue Accounts has been arrived at after making necessary provision for un-expired risk @ 40% of net premium income on all business except Marine Hall insurance for which provision has been made @ 100% on net premium income concerned.

#### c) Reserve for Exceptional Losses

As per Insurance Act 1938 (as amended in 2010), a statutory reserve is maintained out of net profit by the company to meet any possible future claims.

**d) Investment Fluctuation Fund**

The company made investments in the capital market in a large portfolio. Income from such investments (realized gain and dividend received) is credited to the statement of comprehensive income. Unrealized capital loss, if any, on investment in the capital market at the year-end is provided to Statement of Changes in Equity.

**3.13 Allocation of Total Management Expense**

Total related management expenses have been allocated among the different Revenue Accounts as percentage basis of their respective gross premium income.

**3.14 Earnings Per Share**

Earnings Per Share (EPS) has been calculated in accordance with ISA- 33 “Earnings Per Share” and shown on the face of profit and loss appropriation account and computation thereof is shown in Note no. 22.

**Basic Earnings Per Share:**

This has been calculated by dividing the basic earning by the weighted average number of ordinary shares outstanding for the year.

**Basic Earnings:**

This represents earnings for the period ended on December 31, 2019 attributable to the ordinary shareholders.

**Diluted Earnings Per Share:**

Diluted EPS is calculated if there is any commitment for issuance of equity shares in foreseeable future i.e, potential shares, without inflow of resources to the company against such issue. There was no such commitment during the year and accordingly no dilution is required in the year 2019.

**3.15 Related Party Disclosure**

As per International Accounting Standards (IAS) 24 “Related Party Disclosures”, parties are considered to be related if one of the party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. The company carried out transactions in the ordinary course of business on an arm’s length basis at commercial rates with its related parties. There is no related party transaction during the year 2019.

**3.16 Contingent Liability and Contingent Assets**

The company does not recognize contingent liability and contingent assets but discloses the existence of contingent liability in the financial statements. A contingent liability is probable obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of uncertain future events not within the control of the company or present obligation that is not recognized because outflow of resources is not likely or obligation cannot be measured reliably.

**3.17 Branch Accounting**

The company has 42 branch offices with no overseas branch as at December 31, 2019. Accounts of the branches are maintained at the head office.

**3.18 Consistency of Presentation**

In accordance with the IFRS framework for the presentation of financial statements together with IAS-1 and IAS-8, the company applies the accounting disclosure principles consistently from one period to the next. Where selecting and applying new accounting policies, changes in accounting policies applied, correction of errors, and amounts



involved are accounted for and disclosed retrospectively in accordance with the requirement of IAS-8.

**3.19 Comparative Information**

Comparative information has been disclosed in respect of the period ended December 31, 2019 for all numerical data in the financial statements and also the narrative and descriptive information when it is relevant for better understanding of financial statements of current period.

**3.20 General**

Figures appearing in these Financial Statements have been rounded off to the nearest integer.

## Union Insurance Co.Ltd.

### Notes to the Financial Statements For the year ended 31<sup>st</sup> December 2019

		31-12-2019 Taka	31-12-2018 Taka
<b>04.00 Share Capital</b>			
<b>a) Authorized capital</b>			
100,000,000 Ordinary Shares of Tk 10 each		<b>1,000,000,000</b>	<b>1,000,000,000</b>
<b>b) Issued, Subscribed &amp; Paid-up Capital</b>			
25,253,353.2 Ordinary Shares of Tk 10 each		<b>252,533,532</b>	<b>192,406,500</b>
<b>c) Shareholding Structure</b>			
Sponsors		252,533,532	192,406,500
Financial and other Institutions (Including ICB)		-	-
General Public		-	-
		<b>252,533,532</b>	<b>192,406,500</b>
<b>05.00 Reserve or contingency accounts</b>			
Reserve for exceptional losses	05.01	80,731,216	78,231,216
Proposed Dividend	05.02	50,506,706	19,240,650
Dividend Payable	05.03	1,382,506	48,101,625
Revaluation Reserve	05.04	96,373,050	96,373,050
Retained Earnings	05.05	446,216	395,216
		<b>229,439,694</b>	<b>242,341,757</b>
<b>05.01 Reserve for Exceptional Losses</b>			
Opening balance		78,231,216	61,953,128
Addition during the year		2,500,000	16,278,088
Closing balance		<b>80,731,216</b>	<b>78,231,216</b>
Above balance represent profit set-aside up to the period under review as expenses to meet exceptional losses. Above reserve balance has been credited as per requirement of paragraph 6(2) of 4th Schedule of the Income Tax Ordinance 1984.			
<b>05.02 Proposed Dividend</b>			
Opening balance		19,240,650	48,101,625
Addition during the year		55,316,870	19,240,650
		<b>74,557,520</b>	67,342,275
Transferred to dividend payable		(24,050,814)	(48,101,625)
Closing balance		<b>50,506,706</b>	<b>19,240,650</b>
<b>05.03 Dividend Payable</b>			
Opening balance		48,101,625	-
Add: Addition during the year		24,050,814	48,101,625
		72,152,439	48,101,625
Less: Transfer to Paid-up Capital		(60,127,032)	-
Less: Cash dividend paid		(10,642,901)	-
Closing balance		<b>1,382,506</b>	<b>48,101,625</b>
<b>05.04 Revaluation Reserve</b>			
Opening balance		96,373,050	96,373,050
Addition during the year		-	-
		96,373,050	96,373,050
Adjustment during the year		-	-
Closing balance		<b>96,373,050</b>	<b>96,373,050</b>

The amount of revaluation reserve represents the estimation of revaluation surplus derived from revaluation of Property, Plant and Equipment of the company over the historical costs at the end of the year.

**05.05 Retained Earnings**

Balance brought forward from the last year

Add: Net profit during the year

**Sub Total (A)**

Less : Provision for Income tax

Less : Provision for Deferred tax

Less : Reserve for exceptional losses

Less: Proposed dividend

Less: Last year's bonus dividend increased

**Sub Total (B)**

Balance transferred to statement of financial position (A-B)

31-12-2019 Taka	31-12-2018 Taka
395,216	196,703
92,126,358	44,385,026
92,521,574	44,581,729
33,858,488	7,967,775
400,000	700,000
2,500,000	16,278,088
50,506,706	19,240,650
4,810,164	-
92,075,358	44,186,513
<b>446,216</b>	<b>395,216</b>

**06.00 Balance of Fund and Accounts**

Fire Insurance Business Account

Marine Cargo Insurance Business Account

Marine Hull Insurance Business Account

Motor Insurance Business Account

Miscellaneous Insurance Business Account

44,754,728	58,067,409
84,747,124	36,227,688
7,072,830	90,897
17,173,300	17,431,437
11,294,428	14,668,856
<b>165,042,409</b>	<b>126,486,287</b>

This balance of fund have been arrived at after making necessary provision for un-expired risk based on following percentage on premium income excluding Public Sector Business at the following rates:

Particulars	Net premium	%	Balance of fund	
			31-12-2019	31-12-2018
Fire Insurance Business	111,886,819	40%	44,754,728	58,067,409
Marine Cargo Insurance Business	211,867,810	40%	84,747,124	36,227,688
Marine Hull Insurance Business	7,072,830	100%	7,072,830	90,897
Motor Insurance Business	42,933,250	40%	17,173,300	17,431,437
Miscellaneous Insurance Business	28,236,069	40%	11,294,428	14,668,856
<b>Total</b>	<b>401,996,778</b>		<b>165,042,409</b>	<b>126,486,287</b>

**07.00 Premium Deposit**

Marine Cargo

2,030,395	1,446,919
<b>2,030,395</b>	<b>1,446,919</b>

The amount represents un-adjusted balance of premium as received against cover notes over the year for which no policy was issued into for the year ended 31 December, 2019.

**08.00 Estimated Liabilities in respect of Outstanding Claim**

Fire Insurance Business Account

Marine Cargo Insurance Business Account

Marine Hull Insurance Business Account

Motor Insurance Business Account

Miscellaneous Insurance Business Account

**Total**

2,935,000	4,785,400
1,590,000	114,000
-	-
3,475,000	469,000
-	50,000
<b>8,000,000</b>	<b>5,418,400</b>

All the claims against which the Company received intimations within December 31, 2019 have been taken into consideration while estimating the liability in respect of outstanding claim.

**09.00 Amount due to other person or Bodies carrying on Insurance Business**

Sadharan Bima Corporation

16,197,010	15,540,857
<b>16,197,010</b>	<b>15,540,857</b>

This represents the amount payable to Shadharan Bima Corporation and other Re-insurances and Private sector insurance companies on account of re-insurance and co-insurance premium as at 31 December 2019.

**10.00 Provision for current & deferred tax:**

Provision for Income Tax :

Opening balance

Add: Provision for current Income Tax

**Provision for Income Tax as at 31.12.2019**

Provision for deferred Income Tax :

Opening balance

Add: Provision for current deferred Tax

**Provision for deferred Income Tax as at 31.12.2019**

31-12-2019 Taka	31-12-2018 Taka
105,761,208	97,793,433
33,858,488	7,967,775
<b>139,619,696</b>	<b>105,761,208</b>
-	-
3,013,569	2,313,569
400,000	700,000
<b>3,413,569</b>	<b>3,013,569</b>
<b>143,033,265</b>	<b>108,774,777</b>

**10.01 Sundry Creditors**

VAT Payable

Salary TDS payable

Agent Commission Tax

Advertisement VDS payable

Audit Fees

Office rent TDS payable

Office rent VAT payable

Office rent payable

**Note 10.02**

4,885,041	1,041,994
165,887	107,153
350,888	-
27,840	-
125,000	-
31,902	37,721
49,320	49,320
606,135	548,282
<b>6,242,013</b>	<b>1,784,470</b>

**10.02 Office Rent Payable**

Agrabad

Arambagh

Bangshal

Barishal

Bogra

Dewanhat

Dilkusha

Fakirapool

Gulshan

Islampur

Jatrabari

Jessore

Joypur Hat

Jubilee Road

Kadam Toli

Kawranbazar

Khulna

Local Office

Laldighi

Mouchak

Mirpur

Narayangonj

Nawabpur

Principal

Rajshahi

Rajuk Avenue

Ramna

Rangpur

Tanbazer

Uttara

VIP Road

62,602	-
20,900	-
14,250	15,000
13,300	-
7,125	7,500
20,900	27,800
17,100	-
26,600	84,000
23,750	25,000
19,000	46,000
9,500	10,000
7,600	8,000
2,660	2,800
18,012	17,800
11,096	-
34,200	-
16,720	17,600
43,092	40,320
-	80,000
21,850	23,000
-	14,000
18,810	22,762
34,143	18,000
35,910	-
6,270	6,600
33,250	-
28,500	30,000
9,500	10,000
16,245	-
9,500	17,100
23,750	25,000
<b>606,135</b>	<b>548,282</b>

The above VAT payable amount has been provided by the company as unpaid VAT upto 31 December 2019 and subsequently paid the amount in full.

**11.00 Worker's Profit Participation Fund**

This is made up as follows:

		31-12-2019 Taka	31-12-2018 Taka
Opening balance		9,163,067	6,943,816
Profit before WPPF		4,606,318	2,219,251
Contribution to WPPF		<b>13,769,385</b>	<b>9,163,067</b>
Allocation of WPPF			
Participation fund	80%	11,015,508	7,330,454
Welfare Fund	10%	1,376,938	916,307
Bangladesh labor Welfare Foundation	10%	1,376,938	916,307
		<b>13,769,385</b>	<b>9,163,067</b>

The amount is computed @5% of net profit before Income Tax and other appropriation but after charging such contribution as per provision of Bangladesh Labour Law, 2006 (as amended in July 2013) and SRO No.336-AIN/2010 dated 7/10/2010 has been provided in the year.

**12.00 Long Term Loan**

United Commercial Bank Ltd	15,974,879	13,903,889
MIDAS Financing Ltd	2,441,590	4,788,069
Shahjalal Islami Bank Ltd	20,825,748	26,705,978
	<b>39,242,217</b>	<b>45,397,936</b>

**13.00 Investment**

National Treasury Bond	25,000,000	25,000,000
	<b>25,000,000</b>	<b>25,000,000</b>

A sum of Tk. 25,000,000 was invested in Bangladesh Bank Govt. Treasury Bond at cost has been kept with National Bank Ltd. and Jamuna Bank Ltd. as statutory deposits as required under section 23 and 24 of the Insurance Act, 2010 (The First schedule item 2(B). Mentioned both the bank is authorised by Bangladesh Bank. The details of the each investment is mention below:

Nature of Security	ISIN No.	Interest Rate %	Issue date	Maturity date	Amount (In Taka)
20YBGTB	BD0934201205	11.98%	26-11-2014	26-11-2034	16,000,000
20YBGTB	BD0934121205	11.98%	24-09-2014	24-09-2034	9,000,000
<b>Total</b>					<b>25,000,000</b>

**14.00 Amount due from other Person or Bodies Carrying on Insurance Business**

Sadharan Bima Corporation :

Opening balance	150,382,672	143,354,304
Addition during the year	33,454,842	7,028,368
Closing Balance	<b>183,837,514</b>	<b>150,382,672</b>

**15.00 Sundry Debtors**

(Including Advances, Deposits prepayments & others)

	Note		
Advance against salary	15.10	627,619	623,619
Advance office rent	15.02	1,066,442	1,160,473
Advance Income Tax		66,246,174	54,318,370
Advance Income Tax against Car registration		955,000	450,000
AIT against STD		55,047	-
AIT against FDR		216,093	-
Vat against STD & CD		16,617	-
Excise Duty against STD & CD		106,004	-
Admitted Vat (2013.2014.2015)		2,741,478	2,741,478
Advance & Prepayment		180,146,141	146,414,996
Advance for Floor Purchases		52,129,000	-
Security Deposit	15.03	4,551,447	4,391,447
<b>Total</b>		<b>308,857,062</b>	<b>210,100,383</b>

**15.01 Advance Against Salary**  
**This consists of the followings:**

	31-12-2019 Taka	31-12-2018 Taka
Azmery Sultana Rumki	195,619	235,619
Md Abu Hanif	130,000	55,000
Farid Ahmmad Bhuiyan	5,000	-
Kazi Saidul Islam	47,000	-
Mrs. Thamina Akter	6,000	17,500
Md. Nasir Hossain	16,000	16,000
Md. Nur Islam Sohid	14,000	-
Mir Iqbal Hossain	34,000	-
Md. Belal Hossain	40,000	-
Md. Azad Hossain	140,000	-
Mr Asraful (SVP)	-	160,000
Mr Farid Ahmed (UW)	-	15,000
Mrs. Suva	-	6,000
Mr. Gafur (Manager)	-	27,500
Mr. Suvas (Driver)	-	33,000
Mr. Sohel	-	25,000
Mr. Wahiduzzaman	-	33,000
<b>Total</b>	<b>627,619</b>	<b>623,619</b>

**15.02 Advance office rent**  
**This consists of the followings:**

Bogra Branch	35,000	95,000
Kodomtoli Branch	116,047	185,936
Islampur Branch	-	41,667
Jatrabari Branch	20,000	44,000
Jessore Branch	1,000	4000
Jubilee Road Branch	130,830	17,800
Karwanbazar Branch	238,000	105,000
Local Office	100,012	-
Nawabpur Road Branch	387,553	557,070
Rajshahi Branch	8,000	20,000
Rangpur Branch	30,000	90,000
<b>Total</b>	<b>1,066,442</b>	<b>1,160,473</b>

**15.03 Security deposit**  
**This consists of the followings:**

Branch Name		
Duncan Products Ltd	10,000	10,000
MIDAS Financing Ltd	242,341	242,341
Agrabad Branch	46,306	46,306
Arambagh Branch	200,000	200,000
B.B. Avenue Branch	100,000	100,000
Bangshal Branch	120,000	120,000
Bijoynagar Branch	250,000	250,000
Dewanhat Branch	200,000	200,000
Dilkusha Branch	150,000	150,000
Elephant Road Branch	90,000	90,000
Fakirapool Branch	200,000	200,000
Gulshan Branch	200,000	200,000
H/O(Godown)	100,000	100,000
H/O(Soma Madam)	200,000	200,000
Imamjong Branch	150,000	150,000
Islampur Branch	100,000	-

cont....



	31-12-2019 Taka	31-12-2018 Taka
Kakrail Branch	250,000	250,000
Karwan Bazar Branch	60,000	-
Khulna Branch	52,800	52,800
Mirpur Branch	100,000	100,000
Mohakhali Branch	150,000	150,000
Motijheel Branch	180,000	180,000
Mouchak Branch	100,000	100,000
Narayanjong Branch	50,000	50,000
Palton Branch	100,000	100,000
Principal Branch	200,000	200,000
Rajuk Avenue Branch	250,000	250,000
Ramna Branch	500,000	500,000
Uttara Branch	100,000	100,000
VIP Road Branch	100,000	100,000
<b>Total</b>	<b>4,551,447</b>	<b>4,391,447</b>
<b>16.00 Short Term Investment (FDR)</b>		
Opening balance	87,038,171	83,398,171
Addition during the year	4,058,367	3,640,000
	<b>91,096,538</b>	<b>87,038,171</b>
<b>17.00 Cash &amp; Cash Equivalent</b>		
Cash in Hand	Note 17.01	
Cash at Bank	Note 17.02	
	53,677,485	47,609,750
	17,102,283	24,976,745
	<b>70,779,768</b>	<b>72,586,495</b>
Since our audit was past-dated, we could not physically verify the cash in hand position as on December 31, 2019. However, we have obtained cash confirmation certificate from the management.		
<b>17.01 Cash at Bank</b>		
CD Account with Bank	761,060	1,231,519
STD Account with Bank	16,341,223	23,745,226
	<b>17,102,283</b>	<b>24,976,745</b>
The company have been operated 71 Bank accounts with Head Office as well as Brance Offices. We could not visited Branch Offices and not confirmed the balances with bank statements.		
<b>18.00 Property, Plant and Equipment</b>		
<b>Balance at Cost/Valuation (A)</b>		
Opening balance	377,991,829	362,790,106
Add: Addition during the year	20,247,451	21,615,057
	398,239,280	384,405,163
Less: Disposal during the year	8,758,000	6,413,334
<b>Closing balance</b>	<b>389,481,280</b>	<b>377,991,829</b>
<b>Accumulated Depreciation (B)</b>		
Opening Balance	175,314,337	152,524,360
Add: Changed during the year	28,091,853	27,166,529
	203,406,190	179,690,889
Less: Disposal during the year (Note: 18.01)	8,148,285	4,376,552
<b>Closing balance</b>	<b>195,257,905</b>	<b>175,314,337</b>
<b>Written Down Value (A-B)</b>	<b>194,223,375</b>	<b>202,677,492</b>

Details of the above have been shown in Annexure-1. Depreciation has been charged on all fixed assets at Reducing Balance Method.

**18.01 Disposal during the years:**

Cost of Vehicles  
Accumulated depreciation  
Written down value  
Disposal proceeds amount  
Gain on sales of asset

31-12-2019 Taka	31-12-2018 Taka
8,758,000	
(8,148,285)	
609,715	
4,856,750	
<b>4,247,035</b>	

**19.00 Stock of Printing, Stationary & Stamp**

Printed stationary  
Insurance stamp

1,090,036	714,175
645,628	261,585
<b>1,735,664</b>	<b>975,760</b>

**20.00 Interest & Other income**

Interest Income 20.01  
Other Income 20.02

6,343,383	8,694,891
4,247,035	620,586
<b>10,590,418</b>	<b>9,315,477</b>

**20.01 Interest Income**

Interest on STD  
Interest on FDR  
Interest on Treasury Bond

614,817	372,583
2,733,566	5,327,308
2,995,000	2,995,000
<b>6,343,383</b>	<b>8,694,891</b>

**20.02 Other Income**

Misc Income  
Cars sale on Profit

-	45,600
4,247,035	574,986
<b>4,247,035</b>	<b>620,586</b>

**21.00 Management Expenses**

(not applicable to any particular fund or account)

Advertisement & Publicity  
Consultancy & Rating Fee  
Audit Fee  
AGM expenses  
Depreciation  
Directors Fees  
Donation & Subscription  
Terms Loan  
Legal & Professional Fee  
Fine from IDRA  
Group Insurance Premium  
Levy on Premium  
Loss on Car sale  
Registration & Renewal Fee

217,152	110,432
100,000	
125,000	106,250
1,142,704	445,927
28,091,853	27,166,529
861,600	721,250
1,100,000	1,130,000
4,470,600	4,254,082
64,207	72,966
-	1,000,000
426,600	351,740
100,000	200,000
-	516,768
931,592	905,165
<b>37,631,308</b>	<b>36,981,109</b>

**22.00 Earning Per Share (EPS)**

The earning per share of the company is as follows:

**A. Number of Shares:**

Share outstanding at the beginning of the year  
Bonus share declared for 2017 & issued in 2019  
Bonus share declared for 2018 & issued in 2019

19,240,650	19,240,650
4,810,163	-
1,202,541	-
<b>25,253,353</b>	<b>19,240,650</b>

**Weight:**

Share outstanding at the beginning of the year  
Bonus share declared for 2017 & issued in 2019  
Bonus share declared for 2018 & issued in 2019

100%	100%
100%	100%
100%	100%

31-12-2019 Taka	31-12-2018 Taka
--------------------	--------------------

**Weighted average number of share:**

Share outstanding at the beginning of the year	19,240,650	19,240,650
Bonus share declared for 2017 & issued in 2019	4,810,163	4,810,163
Bonus share declared for 2018 & issued in 2019	1,202,541	1,202,541
	<b>25,253,353</b>	<b>25,253,353</b>

**B. Earnings attributable to Share Holders**

Earning attributable to Ordinary Share Holder (Profit After Tax)	57,867,870	35,717,251
	<b>57,867,870</b>	<b>35,717,251</b>

**C. Basic Earning per Share [B/A]**

<b>2.29</b>	<b>1.41</b>
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**23.00 Revenue**

Premium less re-insurance	Annex 2	401,996,778	316,079,373
Commission on re-insurance	Annex 3	15,573,407	10,466,671
		<b>417,570,185</b>	<b>326,546,044</b>

Details of the above have been shown in Annexure-2 & 3.

**24.00 Claim under Policies less Re-insurance**

Class of Business	Claim Paid	Estimated liability	Previous year's balance	Net claim up to 31.12.2019	Net claim 2018
Fire	71,359,699	2,935,000	4,785,400	69,509,299	65,868,535
Marine Cargo	3,089,761	1,590,000	114,000	4,565,761	2,218,379
Marine Hull	-	-	-	-	22,108
Motor	11,069,798	3,475,000	469,000	14,075,798	9,959,350
Miscellaneous	55,759	-	50,000	5,759	268,296
	<b>85,575,017</b>	<b>8,000,000</b>	<b>5,418,400</b>	<b>88,156,617</b>	<b>-</b>

**25.00 Management Expenses**

Details have been given below:

**Class of business**

Fire	31,685,641	45,391,110
Marine Cargo	54,717,125	33,615,660
Marine Hull	2,396,277	348,101
Motor	10,408,556	12,682,606
Miscellaneous	8,819,938	18,455,889
<b>Total</b>	<b>108,027,536</b>	<b>110,493,366</b>

**26 Board Meeting**

During the year 2018, 5 (five) meetings of Board of Directors of the company were held. The meetings of Executive Committee, Claims Committee and Audit Committee were also held on regular basis throughout the year.

**27 Capital Expenditures**

There was no capital expenditure commitment as at 31st December 2018.

**28 Claim not acknowledged as Debt**

There was no claim against the company acknowledged as debt as at 31st December 2018.

**29 Related Party Transactions**

During the year, the company was not entered into any agreement with the third parties.

**30 Contingencies and Commitments**

There are no contingent assets or liabilities and unrecognized contractual commitments at the date of statement of financial position.

**31 Events after the Reporting Period**

There is no significant event other than normal activities between the date of financial year closing and signing of financial statement.



Chief Executive Officer



Director



Director



Chairman

Dhaka

Dated: 02-July-2020

# UNION INSURANCE CO. LTD.

## Class wise Underwriting Results for the year 31 December 2019

Particulars	Amount in Taka					
	Fire	Marine Cargo	Marine Hull	Motor	Misc.	Total
Gross Premium	130,697,053	225,697,407	9,884,172	42,933,250	36,380,516	445,592,398
Less: Premium on Re-Insurance Ceded	18,810,234	13,829,597	2,811,342	-	8,144,447	43,595,620
<b>Net Premium Income</b>	<b>111,886,819</b>	<b>211,867,810</b>	<b>7,072,830</b>	<b>42,933,250</b>	<b>28,236,069</b>	<b>401,996,778</b>
Add: Commission on Re-Insurance Ceded	7,618,667	4,409,998	476,297	2,876,028	192,417	15,573,407
Add: Last years unexpired risks	58,067,409	36,227,688	90,897	17,431,437	14,668,856	126,486,287
Less: Agent Commission	18,291,127	31,187,862	1,444,341	6,122,589	2,010,425	59,056,343
<b>Total Taka (A)</b>	<b>159,281,768</b>	<b>221,317,634</b>	<b>6,195,683</b>	<b>57,118,126</b>	<b>41,086,918</b>	<b>485,000,129</b>
Net Claim	69,509,299	4,565,761	-	14,075,798	5,759	88,156,617
Add: Management Expenses	31,685,641	54,717,125	2,396,277	10,408,556	8,819,938	108,027,536
Add: Reserve of Unexpired risks	44,754,728	84,747,124	7,072,830	17,173,300	11,294,428	165,042,409
<b>Total Taka (B)</b>	<b>145,949,667</b>	<b>144,030,010</b>	<b>9,469,107</b>	<b>41,657,654</b>	<b>20,120,125</b>	<b>361,226,562</b>
<b>Underwriting Profit / Loss (A-B)</b>	<b>13,332,100</b>	<b>77,287,625</b>	<b>(3,273,423)</b>	<b>15,460,472</b>	<b>20,966,792</b>	<b>123,773,567</b>

*[Signature]*

Chairman

*[Signature]*

Director

*[Signature]*

Director

*[Signature]*

Chief Executive Officer

Dhaka

Dated: 02 July 2020

# UNION INSURANCE CO. LTD.

Schedule of Revenue  
as at 31 December, 2019



## Premium less Re-insurance

Class of Business		Premium earned		Total Premium earned	Less: Re-insurance Premium Ceded		Public Sector Business	Total	Amount in (Tk)	
		2	3		4=(2+3)	5			31.12.2019	31.12.2018
1								7=(5+6)	8=(4-7)	9
Fire		121,940,849	8,756,204	130,697,053	11,919,068	11,919,068	6,891,166	18,810,234	111,886,819	145,168,523
Marine Cargo		207,919,078	17,778,329	225,697,407	7,826,650	7,826,650	6,002,947	13,829,597	211,867,810	90,569,221
Marine Hull		9,628,937	255,235	9,884,172	2,592,400	2,592,400	218,942	2,811,342	7,072,830	90,897
Motor		40,817,260	2,115,990	42,933,250	-	-	-	-	42,933,250	43,578,592
Miscellaneous		13,402,830	22,977,686	36,380,516	641,390	641,390	7,503,057	8,144,447	28,236,069	36,672,140
Re-insurance Accepted		-	-	-	-	-	-	-	-	-
<b>Total Taka</b>		<b>393,708,954</b>	<b>51,883,444</b>	<b>445,592,398</b>	<b>22,979,508</b>	<b>22,979,508</b>	<b>20,616,112</b>	<b>43,595,620</b>	<b>401,996,778</b>	<b>316,079,373</b>

## Commission on Re-insurance

Class of Business	Commission on Re-insurance Ceded		Amount in Taka	
	Direct business	Public Sector business	31.12.2019	31.12.2018
Fire	18,291,127	7,618,667	25,909,794	28,557,064
Marine Cargo	31,187,862	4,409,998	35,597,860	20,594,842
Marine Hull	1,444,341	476,297	1,920,638	280,388
Motor	6,122,589	2,876,028	8,998,617	5,724,756
Miscellaneous	2,010,425	192,417	2,202,842	4,961,513
<b>Total Taka</b>	<b>59,056,343</b>	<b>15,573,407</b>	<b>74,629,750</b>	<b>60,118,563</b>



## UNION INSURANCE CO. LTD.

### FORM 'AA'

### Classified Summary of Assets

As at 31 December 2019

CLASS OF ASSETS	Book Value	Market Value	Remarks
1. Treasury Bond	25,000,000	25,000,000	Realizable value
2. Cash in Hand and at Bank	70,779,768	70,779,768	Realizable value
3. Short Term Investment (FDR)	91,096,538	91,096,538	Realizable value
<b>4. Others Assets:</b>			
i) Fixed Assets	194,223,375	194,223,375	Cost less Depreciation
ii) Sundry Debtors including Advance deposit & Pre-payment	308,857,062	308,857,062	Realizable value
iii) Stock of Stationary & Stamp in hand	1,735,664	1,735,664	Realizable value
iv) Amount due from other persons or bodies carrying out on Insurance Business	183,837,514	183,837,514	Realizable value
<b>Total Tk.</b>	<b>875,529,921</b>	<b>875,529,921</b>	



Chief Executive Officer



Director



Director



Chairman

Dhaka

Dated: 02 July 2020

**UNION INSURANCE CO. LTD.**

**Schedule of Property, Plant and Equipment  
as at 31 December, 2019**

Annexure-1												
Sl. No.	Particulars	COST					Rate of Dep (%)	DEPRECIATION				Written Down Value as on 31/12/2019
		Value as on 01/01/2019	Revaluation Surplus	Addition during the Year	Disposal during the Year	Value as on 31/12/2019		Dep. as on 01/01/2019	Adjustment during the Year	Dep. for the Year	Total as on 31/12/2019	
		A		B	C	D=(A+B)-C	E	F	G	H=(D-F)*E	I=(F+H)	J=(D-I)
01	Building	189,316,624	-	-	-	189,316,624	10.0%	71,320,558	-	11,799,607	83,120,165	106,196,459
02	Office Decoration	41,601,515	-	1,444,881	-	43,046,396	10%	14,283,777	-	2,876,262	17,160,039	25,886,357
03	Electrical Equipments	14,425,078	-	1,871,640	-	16,296,718	10%	7,251,130	-	904,559	8,155,689	8,141,029
04	Office Equipments	2,921,210	-	79,250	-	3,000,460	10%	2,303,852	-	69,661	2,373,513	626,947
05	Furniture & Fixture	12,752,522	-	192,900	-	12,945,422	10%	4,602,601	-	834,282	5,436,883	7,508,539
06	Motor Vehicles	116,596,394	-	16,658,780	(8,758,000)	124,497,174	20%	75,261,584	(8,148,285)	11,598,718	78,712,017	45,785,157
07	Sundry Assets	37,191	-	-	-	37,191	10%	30,830	-	636	31,466	5,725
08	Tel. Instalration	341,295	-	-	-	341,295	10%	260,004	-	8,129	268,133	73,162
As at 31 December, 2019		377,991,829	-	20,247,451	(8,758,000)	389,481,280		175,314,336	(8,148,285)	28,091,853	195,257,904	194,223,376
As at 31 December, 2018		362,790,106	-	21,615,057	6,413,334	377,991,829		152,524,360	27,166,529	4,376,552	175,314,337	202,677,492



কোম্পানির ১৯ তম বার্ষিক সাধারণ সভা ঢাকাস্থ হোটেল ইন্টারকন্টিনেন্টাল এ অনুষ্ঠিত হয়।



প্রধান কার্যালয়ে মুখ্য নির্বাহী কর্মকর্তার সহিত কর্মকর্তা কর্মচারীদের মাসিক মতবিনিময় সভা।



শাখা প্রধানদের মাসিক মতবিনিময় সভা।





বার্ষিক শাখা ব্যবস্থাপক সম্মেলন -২০২০।



বার্ষিক শাখা ব্যবস্থাপক সম্মেলন -২০২০।



জাতির জনক বঙ্গবন্ধু শেখ মুজিবুর রহমান এর জন্মশত বর্ষ উপলক্ষে মিলাদ মাহফিল ও দোয়া।



বীমা গ্রহিতা মেসার্স কুমিল্লা ট্রেনারী এর অগ্নী বীমার দাবীর চেক হস্তান্তর।



বীমা গ্রহিতা মেসার্স রোহান ট্রেডার্স এর অগ্নী বীমার দাবীর চেক হস্তান্তর।



বীমা গ্রহিতা মেসার্স এ্যাপকো বাংলাদেশ লিঃ এর অগ্নী বীমার দাবীর চেক হস্তান্তর।





মানিলভারিং ও সম্ভ্রাসে অর্থায়ন প্রতিরোধমূলক সচেতনতা বৃদ্ধির কর্মশালা -২০১৯



বীমা মেলা -২০১৯ এ অংশগ্রহণ।



বার্ষিক বনভোজন - ২০২০



## List of Branch Office:

01	<b>Mr. Md. Monir Uddin</b> Addl. MD & Branch In-charge Union Insurance Co. Ltd <b>Agrabad Branch</b> Jiban Bima Bhaban (2 <sup>nd</sup> Floor) 56 Agrabad C/A, Chattogram. <b>Tel: +88 031 724379, 2521517</b> <b>Mob: 01819-388304,</b> <b>01716-990279</b> email : unionagr@gmail.com	02	<b>Mr. Moshir Rahman</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Arambagh Branch</b> Ismail Chamber, (1 <sup>st</sup> Floor) 188/1 Arambagh, Motijheel Circular Road, Dhaka. <b>Tel: +88 02 7191154</b> <b>Mob: 01921-430214</b> email : insurance_union@yahoo.com	03	<b>Mr. Mirza Md. Murad</b> SVP & Branch In-charge Union Insurance Co. Ltd <b>B.B. Avenue Branch</b> Done Plaza (11 <sup>th</sup> floor), 9 BB Avenue, Dhaka <b>Tel: +88 02 47114513</b> <b>Mob: 01916-035870</b> email : unionbb15@gmail.com
04	<b>Mr. Chitta Ronjon Das</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Bangshal Branch</b> 38 Hazi Abdullah Sarker Lane (North South Road), 4 <sup>th</sup> Floor Bangshal, Dhaka. <b>Tel: +88 02 9588027</b> <b>Mob: 01710 -378153</b> email : unionbangshal@gmail.com	05	<b>Mr. Syed Aba Khaled</b> SVP & Branch In-charge Union Insurance Co. Ltd <b>Barishal Branch</b> 61 Sadar Road (Medicas Pharmacy 1 <sup>st</sup> Floor), Barisal. <b>Tel: +88 0431 2176349</b> <b>Mob: 01712- 926 447</b> email : syedabakhaled@gmail.com	06	<b>Mr. A.K.M. Mofiz Ullah</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Bijoy Nagar Branch</b> Paramount Heights (4 <sup>th</sup> Floor) 65/2/1 Box Culvert Road, Purana Paltan, Dhaka 1000. <b>Tel: +88 02 9587918</b> <b>Mob: 01914 -223096</b> email : akmliton164@gmail.com
07	<b>Mr. Md. Humayun Kabir</b> Asst. Manager & In-charge (CC) Union Insurance Co. Ltd <b>Bogura Branch</b> Basiron Market (2 <sup>nd</sup> Floor) Jautola, Bogura. <b>Mob: +88 05162369.</b> email : humayoun204@gmail.com	08	<b>Mr. Mohammad Ismail</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Dewanhat Branch</b> Agrabad Center (5 <sup>th</sup> Floor) 2470/A Sheikh Mujib Road Chowmuhani, Chattogram. <b>Tel: +88 031 2528709</b> <b>Mob: 01819 539 356</b> email : uicdbctg@yahoo.com	09	<b>Mr. MA Wadud Bari</b> Addl. MD & Branch In-charge Union Insurance Co. Ltd <b>Dilkusha Branch</b> 92/1 Motijheel C/A (2 <sup>nd</sup> floor) Dhaka- 1000. <b>Tel: +88 02 47114364</b> <b>Mob: 01911 366 170</b> email : abdulaziz9734@yahoo.com
10	<b>Mr. Md. Zobayer Ahmed</b> Manager & Br. In-charge Union Insurance Co. Ltd. <b>Cumilla Branch</b> Eliotgonj Bazar (Purbo U turn) Mayer Thikana Supur Merket Doutkandi, Cumilla <b>Mob : +8801614449695</b> email : shyamolshahadat@gmail.com	11	<b>Mr. Md. Anwar Hossain</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Elephant Road Branch</b> Meher Tower (7 <sup>th</sup> floor) 164 Sonargaon Road, Hatirpool, Dhaka <b>Tel: +88 02 9613312</b> <b>Mob: 01714-073506</b> email : uicerb39@gmail.com	12	<b>Mr. A.K.M Nazrul Islam</b> Addl MD & Branch In-charge Union Insurance Co. Ltd <b>Fakirapool Branch</b> Satabdhi Centre 292 Fakirapool, Dhaka. <b>Tel : +88 02 7194136</b> <b>Mob: 01727-103339</b> email : uic.fab@gmail.com
13	<b>Mr. Mohammad Shahjajal</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Gulshan Branch</b> House # TA-109 (1 <sup>st</sup> Floor) Gulshan Link Road Middle Badda, Dhaka-1212. <b>Tel : +88 02 9892652</b> <b>Mobile:01716-137816</b> email : shahjajal366@gmail.com	14	<b>Mr. Md. Alamgir Hossain</b> SVP & Branch In-charge Union Insurance Co. Ltd <b>Imamgonj Branch</b> 204 Aziz Co-Operative Market (3 <sup>rd</sup> Fl), Room 12/B, Bijoy Nagar, Ramna, Dhaka-1000. <b>Tel: +88 02 9583595</b> <b>Mob: 01751-409637,</b> <b>01915-685614</b> email : alamgir.uic15@gmail.com	15	<b>Mrs. Gul Shahanara Khatun</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Islampur Branch</b> Babilon Center (4 <sup>th</sup> Floor) 26 BB Avenue, Dhaka <b>Tel: +88 02 9559123</b> <b>Mobile: 01922-389201</b> email : uicislampurbranch@gmail.com
16	<b>Mr. Md. Miran Mahub Shepu</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Jatrabari Branch</b> 31/C Shaheed Faruq Sarok, Jatrabari Moor, Dhaka <b>Tel: +88 02 7542682</b> <b>Mob: 01943-335419,</b> <b>01913-463920</b> email : miran2036@gmail.com	17	<b>Mr. Marufan Hasan Chowdhury</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Jashore Branch</b> Nazima Tower (3 <sup>rd</sup> floor) M. M. Ali Road Jashore -7400 <b>Mob: 01716-419349</b> email : dgickb@gmail.com	18	<b>Mr. Syed Abu Mohammad Noman</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Jubilee Road Branch</b> Aziz Chamber (3 <sup>rd</sup> Floor) 6 Jubilee Road, Chattogram. <b>Tel: +88 031 638793, 621981</b> <b>Mob: 01746-801598</b> email : unionjrb@gmail.com
19	<b>Mr. A.K.M. Ashrafur Islam</b> VP & Branch In-charge Union Insurance Co. Ltd <b>Joypurhat Branch</b> Batar Mor, Maroeari Potti Joypurhat. <b>Mob: 01915-905970,</b> <b>01727-363676</b> email : uic.joy@gmail.com	20	<b>Mr. Sk. Ferdous Morshed</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Kakrail Branch</b> Paramount Heights (4 <sup>th</sup> Floor) 65/2/1 Box Culvert Road, Purana Paltan, Dhaka – 1000. <b>Tel: +88 02 9587916-7</b> <b>Mob: 01674-178624</b> email : skferdous@yahoo.com	21	<b>Mr. Bipul Krishna Roy</b> AMD & Branch In-charge Union Insurance Co. Ltd <b>Kawranbazar Branch</b> 57/E Kazi Nazrul Islam Avenue (2 <sup>nd</sup> Fl) Kawranbazar, Dhaka. <b>Tel: +88 02 9121153-4</b> <b>Mob: 01714388464,</b> <b>01842388464</b> email : uickawranbazar@gmail.com

22	<b>Mr. S M Hasan Uddin</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Khatungonj Branch</b> 5 KB Aman Ali Road (2 <sup>nd</sup> Floor) Laldighi East, PS - Kotowali, Chattogram. <b>Tel: +88 031 626127</b> <b>Mob: 01818816498</b> email : unioninsurancekhatungonj@yahoo.com	23	<b>Mr. Sk. Masud Ahsan Siddique</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Khulna Branch</b> Khulna Chamber of Commerce & Industry, Chamber Building (4 <sup>th</sup> Floor), Khulna-9100 <b>Tel: +88 041 813492</b> <b>Mob: 01912507848</b> email : oliullah300@yahoo.com	24	<b>Mr. Shawkat Osman</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Kadamtali Branch</b> 1372 Abul Hossain Market (2 <sup>nd</sup> Flr.), D.T Road, Dhaniala Para, Chattogram. <b>Tel: + 031 2528709</b> <b>Mob: 01818 802258</b> email :
25	<b>Mr. Md. Nasir Uddin</b> Addl MD & Branch In-charge Union Insurance Co. Ltd <b>Laldighi Branch</b> 868 Alif Aloy Habbani (1 <sup>st</sup> Floor) Asadgonj, Chattogram. <b>Tel: +031-2851666-7</b> <b>Mob: 01715333366, 01787618076</b> email : uicldbctg@gmail.com	26	<b>Mr. Md. Haider Ali</b> Addl MD & Branch In-charge Union Insurance Co. Ltd <b>Local Office</b> Paramount Heights (9 <sup>th</sup> Floor) 65/2/1 Box Culvert Road, Purana Paltan, Dhaka-1000. <b>Tel: +88 02 9573373</b> <b>Mob: 01912505774</b> email : uiclocaloffice@gmail.com	27	<b>Mr. Abul Kalam</b> AMD & Branch In-charge Union Insurance Co. Ltd <b>Malibag Branch</b> 29 Chamelbag, Dhaka <b>Tel: +88 02 9340423, 9345701</b> <b>Mob: 01720912877, 01676212721</b> email : abulkalam346@yahoo.com
28	<b>Mr. Md. Mahede Zaman Fuad</b> VP & Branch In-charge Union Insurance Co. Ltd <b>Mirpur Branch</b> Road # 03, House # 04 (3 <sup>rd</sup> Floor) North Side, Senpara, Parbota (Beside Sha Ali Plaza) Mirpur - 10, Dhaka -1216 <b>Tel: +88 02 58053545</b> <b>Mob: 01712369882</b> email : uicmirpur@gmail.com	29	<b>Mr. Khaza Hossain</b> AMD & Branch In-charge Union Insurance Co. Ltd <b>Mouchak Branch</b> 83/B Siddeshwari Circular Road, Mouchak Tower(13 <sup>th</sup> Fl), Room # 1403, Malibag More, Dhaka. <b>Tel: +88 02 9347341</b> <b>Mob: 01817540484, 01617540484</b> email : khazahossen1978@gmail.com	30	<b>Mr. Md. Mesbahuddin Shofi</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Motijheel Branch</b> Elite House (3 <sup>rd</sup> Floor) 54 Motijheel C/A, Dhaka-1000. <b>Mob: 01711 112 673</b> <b>Tel: +88 02 9512709, 9513128.</b> email : insurance.union@yahoo.com
31	<b>Mr. Sujan Kanti Howlader</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Mohakhali Branch</b> House : 39-40, Bir Uttam Ziaur Rahman Sarak Amtali, Mohakhali, Dhaka. <b>Tel: +88 02 48810511</b> <b>Mob: 01713-031255,</b> <b>01730-785437</b> email : skhowlader@gmail.com	32	<b>Mr. Shafiur Rahman Khan</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Nawabpur Branch</b> Nawabpur Tower (3 <sup>rd</sup> Floor), Suite # 409, 198-202 Nawabpur Road, Dhaka-1100. <b>Tel: +88 02 47115640</b> <b>Mob: 01711575338</b> email : uic_nwb@yahoo.com	33	<b>Mr. Md. Shahjahan Mia</b> SVP & Branch In-charge Union Insurance Co. Ltd <b>Narayanganj Branch</b> 33/48 A.C. Dhar Road, Kafir Bazar, Narayanganj. <b>Mob: 01712260243</b> email :
34	<b>Mr. Mostafizur Rahman</b> AMD & Branch In-charge Union Insurance Co. Ltd <b>Paltan Branch</b> Azad Center (8 <sup>th</sup> floor-A1) 55 Purana Paltan, Dhaka. <b>Tel: +88 02 47116875</b> <b>Mob: 01871 738967</b> email : sohelilb15@gmail.com	35	<b>Mr. Khondoker Mohammad Mainuddin</b> Addl MD & Branch In-charge Union Insurance Co. Ltd <b>Principal Office</b> Paramount Heights (9 <sup>th</sup> Floor) 65/2/1 Box Culvert Road, Purana Paltan, Dhaka-1000. <b>Tel: +88 02 9569113</b> <b>Mob: 01911 421700, 01842 421700</b> email : uicprincipalbranch@gmail.com	36	<b>Mr. Bahauddin Ahmed</b> DMD & Branch In-charge Union Insurance Co. Ltd <b>Ramna Branch</b> Mezbaudhin Plaza (4 <sup>th</sup> Floor) 91 New Circular Road, Ramna, Dhaka. <b>Mob: 01715-970088,</b> <b>01680-159988</b> <b>Tel: +88 02 9360710</b> email :
37	<b>Mr. Sk. Farid</b> AMD & Branch In-charge Union Insurance Co. Ltd <b>Rajuk Avenue Branch</b> 1/B DIT Avenue (11 <sup>th</sup> Floor) Motijheel C/A, Dhaka-1000. <b>Tel: +88 02 9565279,</b> <b>Mob: 01918-130083,</b> <b>01707-078021.</b> email : uic.rajuk@gmail.com	38	<b>Mr. Md. Monzurul Islam</b> VP & Branch In-charge Union Insurance Co. Ltd <b>Rangpur Branch</b> Sarif Mansion (2 <sup>nd</sup> Floor) Station Road, Rangpur. <b>Tel: +88 0521 65813.</b> <b>Mob: 01929 856217,</b> <b>01719 514542</b> email : mpunioninsurance@gmail.com	39	<b>Mr. Kwshir Bin Muhi</b> Senior Officer & Branch In-charge (C.C) Union Insurance Co. Ltd <b>Rajshahi Branch</b> 142/159 Muripatty (1 <sup>st</sup> Floor) Shaheb Bazar, Rajshahi. <b>Tel: +88 47 812340</b> <b>Mob: 01716 819 599.</b> email : uic.rajshahi@gmail.com
40	<b>Mr. Ibrahim Hossain</b> Manager & Branch In-charge Union Insurance Co. Ltd <b>Sirajgonj Branch</b> Mayer Achol (Ground Floor) Thana More, Dargah Road, Sirajgonj. <b>Tel: +</b> <b>Mob: 01712-493895</b> email :	41	<b>Mr. F.M. Shahjahan</b> EVP & Branch In-charge Union Insurance Co. Ltd <b>Tanbazar Branch</b> Sawkat Super Market 15 S.M. Maleh Road (2 <sup>nd</sup> Floor), Tanbazar, Narayanganj. <b>Tel: +88 02 7446234</b> <b>Mob: 01920838885, 01915010232</b> email :	42	<b>Mr. Md. Nasir Uddin</b> SEVP & Branch In-charge Union Insurance Co. Ltd <b>Uttara Branch</b> House # 07, Road # 02 Woard # 05, Diabari <b>Tel: +</b> <b>Mob: 01933 917 950</b> email : uic.uttara951@gmail.com
43	<b>Mr. Md. Mizanur Rahman</b> Addl. MD & Branch In-charge Union Insurance Co. Ltd <b>VIP Road Branch</b> 50/E Inner Circular Road (1 <sup>st</sup> Floor) Nayapaltan, Dhaka. <b>Tel: +88 02 9361360.</b> <b>Mob: 01911 381 141</b> email : unionviproadbranch@gmail.com				

### Note





ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ  
UNION INSURANCE CO. LTD.

Head Office: Paramount Heights (9<sup>th</sup> & 10<sup>th</sup> Floor), 65/2/1, Box Culvert Road, Purana Paltan, Dhaka-1000, Bangladesh  
Phone: +88-02-9556537, 9559219, Fax: +880-2-9561062, E-mail: info@unioninsurancebd.com, Web: www.unioninsurancebd.com.

## PROXY FORM

I, \_\_\_\_\_  
of \_\_\_\_\_

being a member of Union Insurance Co., Ltd., do hereby appoint \_\_\_\_\_

Mr./Mrs./Miss \_\_\_\_\_

of \_\_\_\_\_

as Proxy/Attorney in my absence to attend and vote for me and on my behalf at the 20<sup>th</sup> Annual General Meeting of the Company to be held on Monday the 24<sup>th</sup> August 2020 at 12.00 noon. at **Company's Head Office**, Paramount Heights (10<sup>th</sup> Floor), 65/2/1 Box Culvert Road, Purana Paltan, Dhaka and at any adjournment thereof or at my ballot to be taken in consequence thereof.

As Witness my hand this \_\_\_\_\_ day of \_\_\_\_\_ 2020

*Signature of Shareholder*

Revenue  
Stamp  
Tk.20/

*Signature of Proxy*

Folio No. \_\_\_\_\_

BO A/C No.

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**Notes:** The Proxy Form duly completed must be deposited at the registered office of the Company not less than 48 hours before the time fixed for the meeting. The Proxy and not be a member of the Company.



ইউনিয়ন ইন্স্যুরেন্স কোঃ লিঃ  
UNION INSURANCE CO. LTD.

Head Office: Paramount Heights (9<sup>th</sup> & 10<sup>th</sup> Floor), 65/2/1, Box Culvert Road, Purana Paltan, Dhaka-1000, Bangladesh  
Phone: +88-02-9556537, 9559219, Fax: +880-2-9561062, E-mail: info@unioninsurancebd.com, Web: www.unioninsurancebd.com.

## ATTENDANCE SLIP

I hereby Record my attendance at the 20<sup>th</sup> Annual General Meeting of the Company being held on Monday on 24<sup>th</sup> August, 2020 at 12:00 noon at **Company's Head Office**, Paramount Heights (10<sup>th</sup> Floor), 65/2/1 Box Culvert Road, Purana Paltan, Dhaka.

Name of the member/Proxy \_\_\_\_\_ Folio No. \_\_\_\_\_

BO A/C No.

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Signature \_\_\_\_\_

Dated. \_\_\_\_\_

**Note:** Shareholder attending meeting in person or by proxy are requested to complete the attendance slip and hand it over at the entrance of the meeting hall.